# ANALYTICAL CRITERIA for QUALITY CONTROL of MARGARINES in TURKEY



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## AGENDA

#### Fats and Oils business in Turkey

– Introduction of Besler/ÜLKER company

#### **Quality Criteria**

- Raw Material Crude Fats & Oils
- Processing Refining- Modification
- Product Properties
  - <u>Margarine Quality-</u> Ingredients Processing Sensory Evaluation & Performance Test

#### Conclusion







- One of the biggest food company in TURKEY
- Established in 1944 (Biscuit Factory)
- Chocolate, Biscuit, Cake, Flour, Powder Products (soups,deserts, etc.), Dairy (milk, yoghurt, etc.) Coffee (Cafe Crown), Baby food, Starch, Cola (Cola Turka) & Soft Drinks, Ice Cream (Golf) Margarine & Fats
- Total turnover, 2006 : 7 billion USD
- 30.000 employee ,
- 1900 product, 200 brands
- 200.000 distribution points



Production capacity **Total open area** 

: ~350,000 tonnes/year : 237.000 m<sup>2</sup>

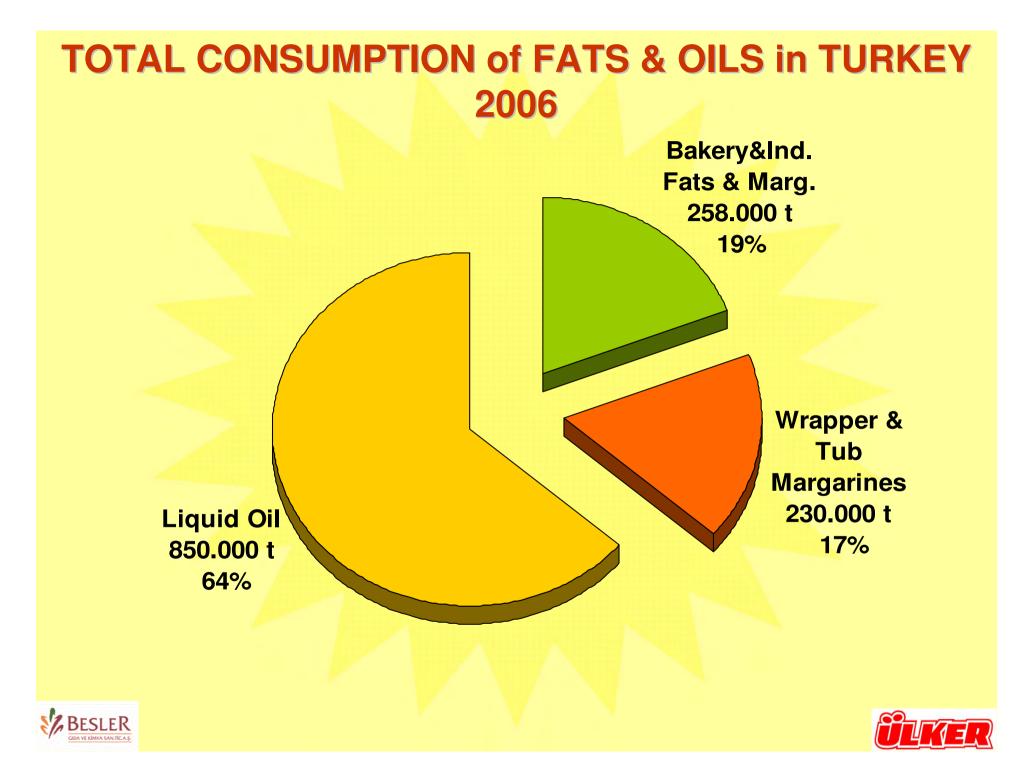
Total Oil Storage capacity : 37.000 tons

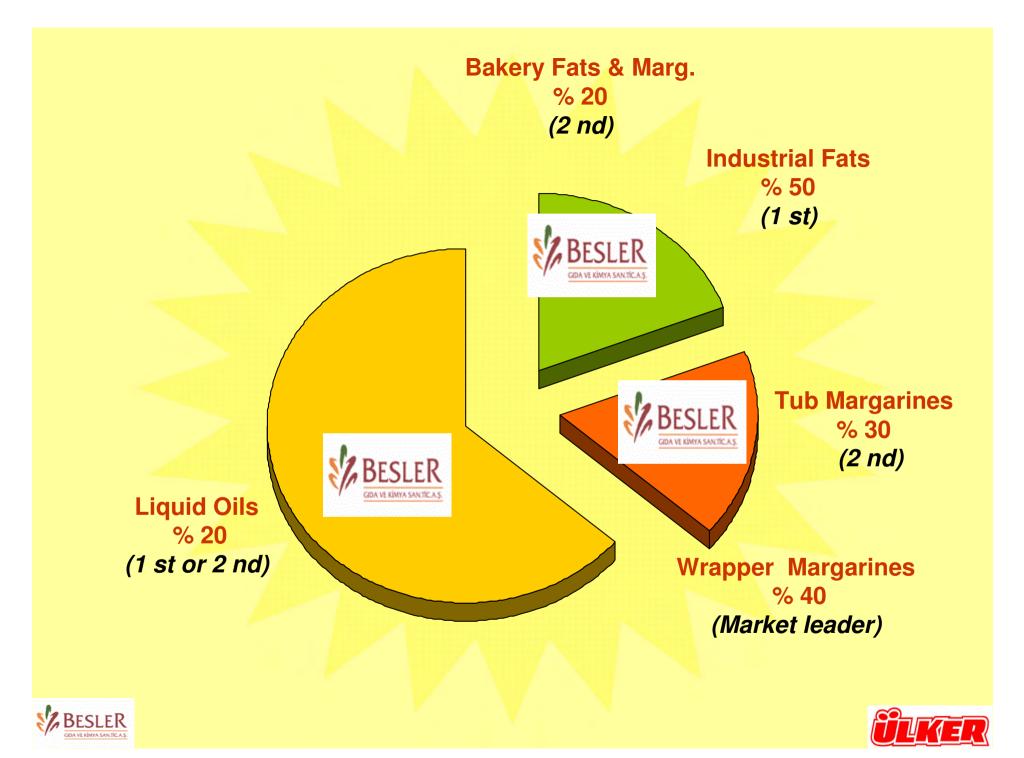
278 SKU, 315 employee

TOTAL TURNOVER, 2006 : 395 mio USD













Save money





### **IMPACT ON THE BUSINESS**

**Production - No defects** 

**Distribution - On time** 

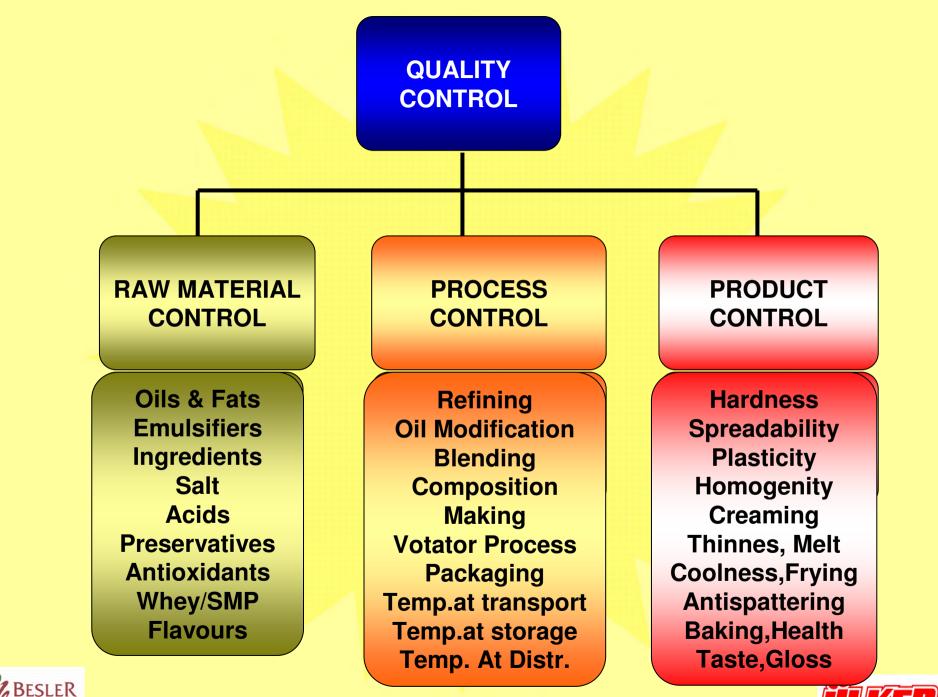
Third party & Suppliers - Quality audits

**Development - Formulate faults out of products** 

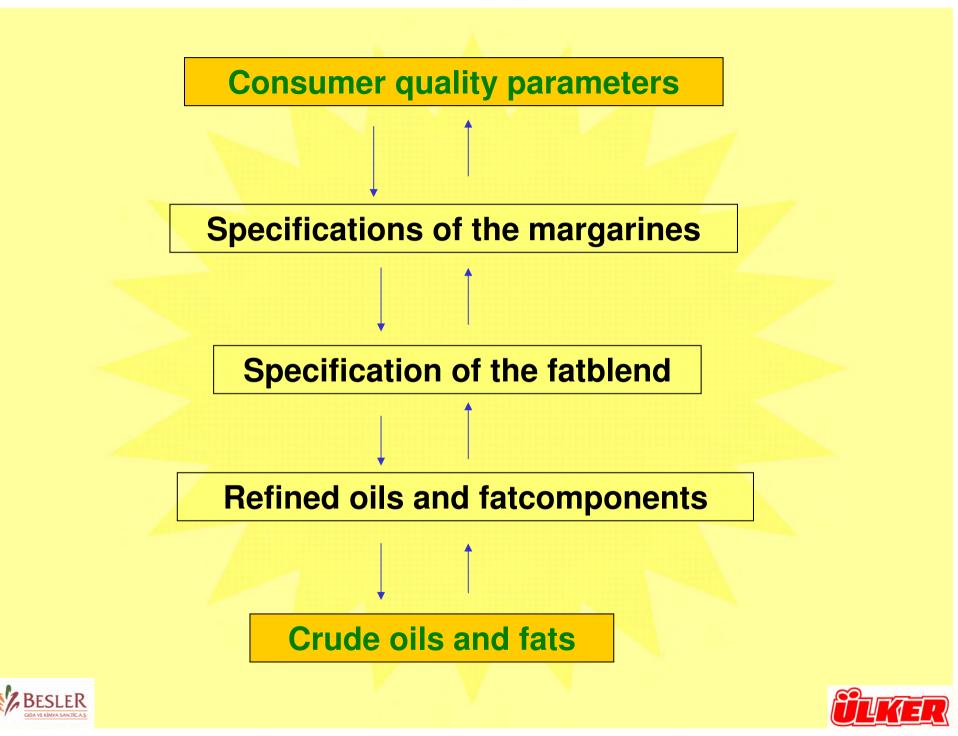
**Operations - Consistent** 

**Customer Service - Handle issues smoothly** 





ÜLKER





### **QUALITY CRITERIA** for **RAW MATERIAL**

### **CRUDE FATS and OILS**





### **MAIN IMPORTED OILS in TURKEY**





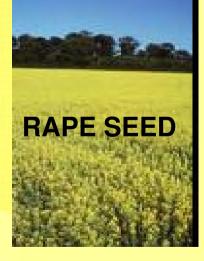


#### SOYBEAN OIL

PALM PALM OLEIN PALM STEARIN PALM KERNEL

**SUN FLOWER** 

#### In 2006, 1.120.000 tonnes OIL imported







## **TRANSPORT and STORAGE of CRUDE OIL**

	Previous cargo	Kosher/Fosfa (Int.list of previous cargos)		
	Tropical oils	crude PO	FFA increase / moisture blending with rbdPO origin C12 content diesel oil incident	
		dfPOs(53)	POV / stabilisers	
	Seed oils	crude BO	GMO	
BESLE	R			

## **CRUDE OIL IMPURITIES & ANALYSES**

IMPURITY	SOURCE	ANALYSES	TYPICAL LEVEL	
Water	From fruit	Moisture	% 0,2	
Waxes	Seed coat	Wax		
Free Fatty Acids	Hydrolised oil molecules	ffa	%0,5-5	
Coloured Compounds	Chlorophyl, carotene in seed/fruit	Lovibond		
Oxidised triacylglycerols	Oxidation during processing,storage, transport	POV	10 meq/kg	
Trace metals	Naturally occuring&from tanks & processing	Fe, Cu, Ni	10 mg/kg	
Gums/Lecithin Phospholipids from cell membrane		Р	10-500 mg/kg	
Off Flavours Flavour comp.from seed or fruit		Taste	Strong	





### **TRADITIONAL CHEMICAL TESTS-1**

#### **IODINE VALUE (IV)**

lodine value is the quantitiy (g) of iodine fixed per a 100 gr. fat under lab. Conditions

PK: 14-19; PKS: 6-9 ; SF:125–140; PO:50-55; BO:123-139; CS: 98-118 Pos: 48 max., Pof: 56 min.

#### **SAPONIFICATION VALUE**

Saponification value is the quantity (mg) of potassium hydroxide required for saponification of 1 gr. fat.

Sun Flower Oil(linoleic & oleic acids in large proporiton)SV= 190Coconut oil (lauric acid in large proportion)SV= 260





### **TRADITIONAL CHEMICAL TESTS-2**

#### **FREE FATTY ACID (FFA)**

Acidity is the % of FFA, expressed according to the nature of fats

oleic acid, in case of the majority of fats, palmitic acid in case of palm oil lauric acid in case of lauric fats (CN, PK)

#### **PEROXIDE VALUE (POV)**

POV is the number of micrograms of active Oxygen of the peroxide contained in a gr. of fat and capable of oxidising potassium iodide to iodine





### **TRADITIONAL CHEMICAL TESTS-3**

#### **ANALYSES of WAX**

<u>COLD TEST (AOCS, method C.C. 11-53)</u>: By cooling the oil it aims to bring about the crystallisation of waxes & hence the cloud Formation. The time taken for its appearance at 0°C; provides information about the wax content.

For a concentration exceeding 100 ppm of wax, an oil clouds over 1hr.

**SEPERATION of WAXES by GAS CHROMOTOGRAPHY** 





## **BUYING SPECIFICATIONS**

RBD OIL	FFA Max (%)	M&I Max (%)	Colour	Melting Point	IV Max (%)	P Max (ppm)
BO	0,75 (oleic)	0,3				200
MZ	5	1				300
SF	3.0	0.5				
PK	5.5	0.5				
Pof	0,1	0,1	3-6 R max.		56 min.	
РКО	0,1	0,1	1,5 R max.		<mark>15-1</mark> 9,5	
PKS	0,1 (lauric)	0,15	1,5 R max.	31-34	7,5	
POS	0,2	0,15	3-6 R max.	44 min.	48	







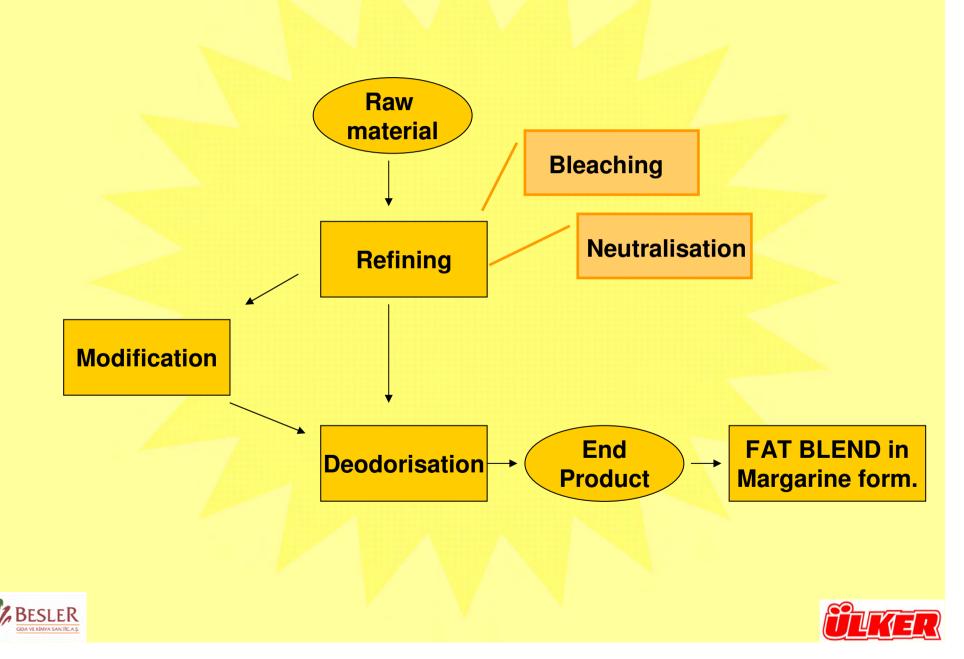
### **QUALITY CRITERIA in PROCESSING**

### **REFINING – MODIFICATION - BLENDING**

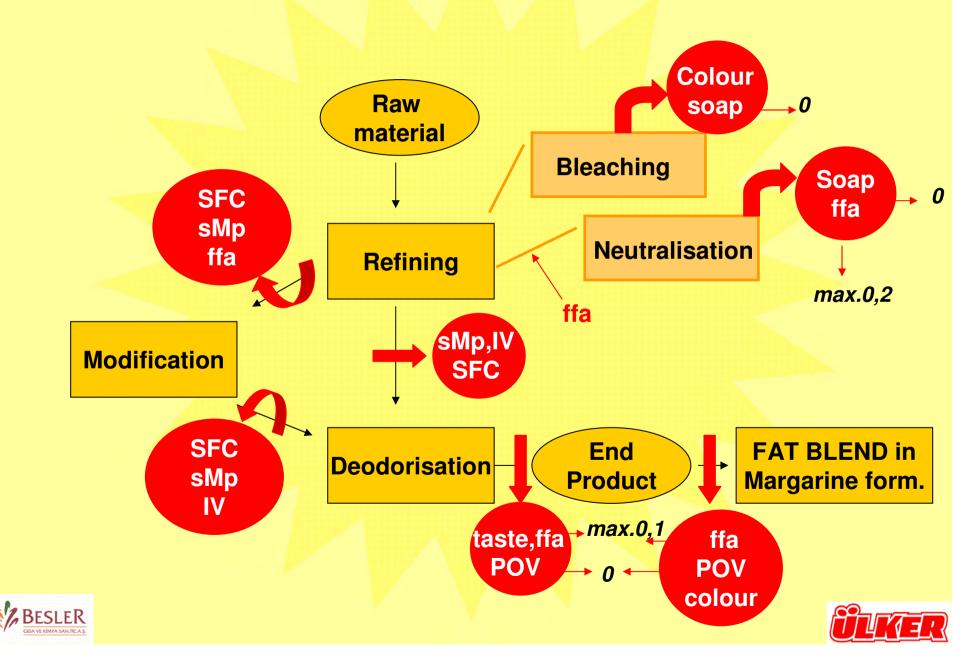




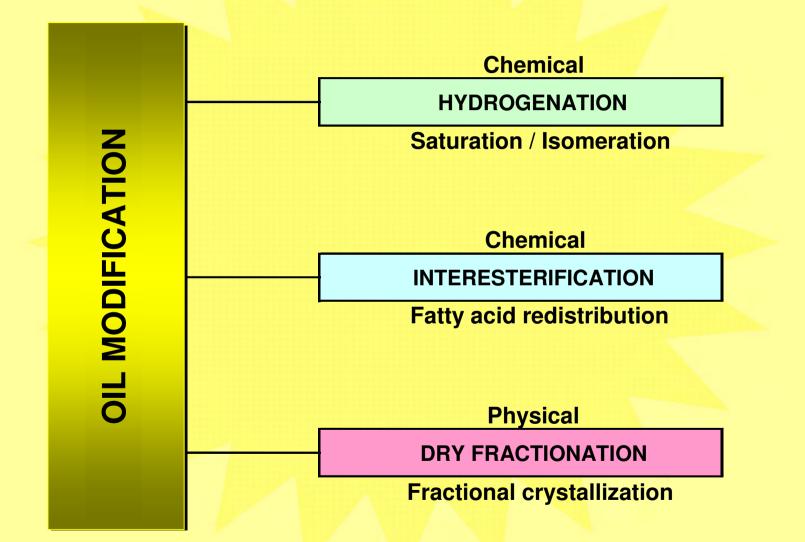
## **PROCESSING of OILS**



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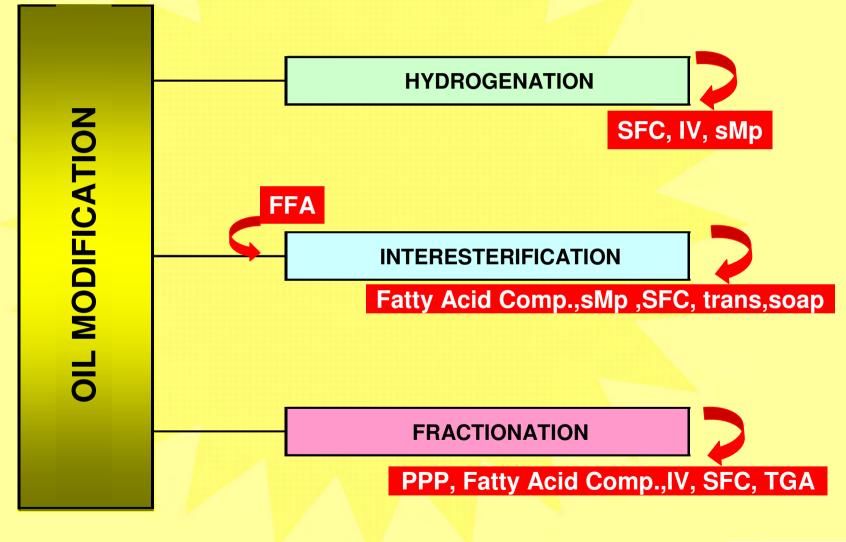
### FATS AND OILS PROCESSING







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## **TYPICAL SPECIFICATIONS**

### **FULLY REFINED OILS**

**FFA Peroxide value Moisture** Dirt PAH **Phosphorous** Fe/Cu/Ni Soap Colour **Tocopherols Taste** 

0.05 - 0.10% max. 0.8 meq/kg max. 0.05% neg. paper test max. 25/5 ppb max. 5 ppm max. 0.5/0.01/0.1 ppm max. 10 ppm

Bland





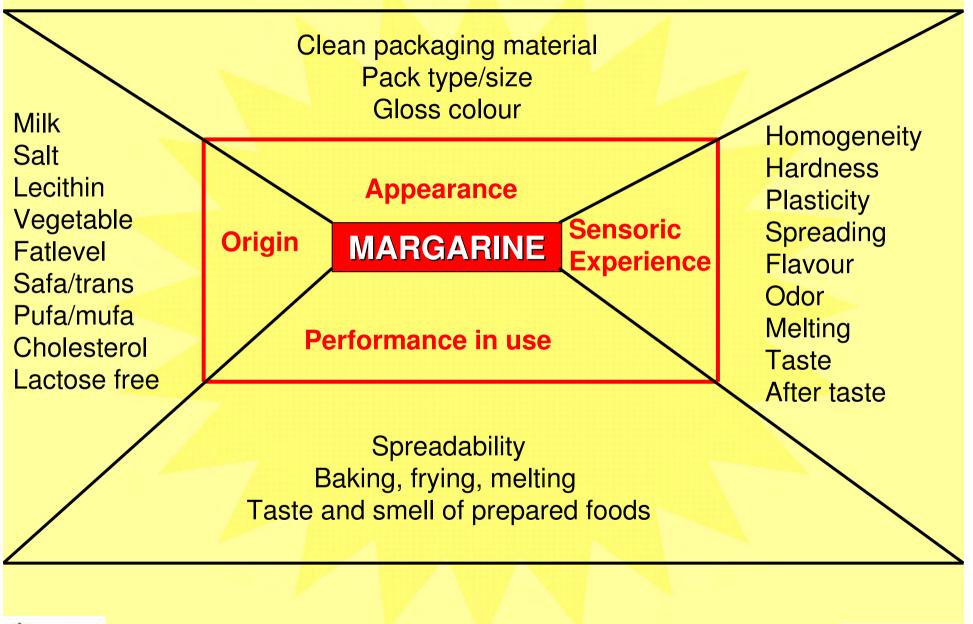


### **QUALITY CRITERIA** for PRODUCT PROPERTIES

### **MARGARINE QUALITY**











## **CONSUMER PERCEIVED QUALITY**

#### Taste

Spreadability

Clean tub or wrapper no free oil

 Good kitchen performance baking shallow frying

Healthy



## **CONSUMER PERCEIVED QUALITY**

#### > Wrapper

- kitchen performance
- hardness
- > no oil exudation

#### **Tubmargarine**

- taste oral melt
- » spreadability from fridge

#### Healthy tubmargarine

- > no hardened components
- pufa safa
  ratio C18.2/C18.3
- Bakery and Industrial Fats and Marg.
  - Performance





