



**HEPTARES**  
therapeutics

**Enabling fragment-based lead discovery & structure-based design for GPCRs using stabilized receptor (StaR®) technology**

**Jonathan S Mason**

HEPTARES therapeutics



## *Overview*

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- GPCRs the largest drug-target gene family
  - 50 well validated but poorly tractable current Pharma targets
  - Instability of isolated GPCRs major obstacle to drug discovery
- Integrated GPCR Drug Discovery Engine based on stabilised receptor (StaR®) technology overcomes this issue
- \$33M Series A fund raise completed Feb 2009
- Focus on internal drug discovery pipeline
- \$200M deal on single non-pipeline target with Novartis
- Scope for additional, broad-based strategic alliance

# GPCR Drug Discovery

Pharma HTS success rate only 1:10



- GPCRs once considered highly tractable targets but very slow progress over last decade
- Yet GPCRs still form 30% of current Pharma targets due to compelling biology
- Most recent pipeline compounds large and lipophilic - high-attrition chemotypes
- Need Structure-Based Design approaches to produce atom-efficient NCEs
- But GPCR discovery previously limited to testing in cells - StaR® s are the solution

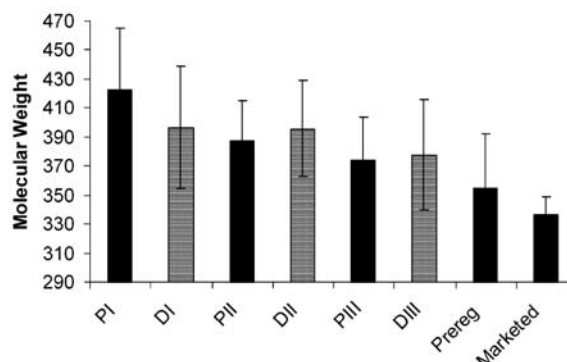


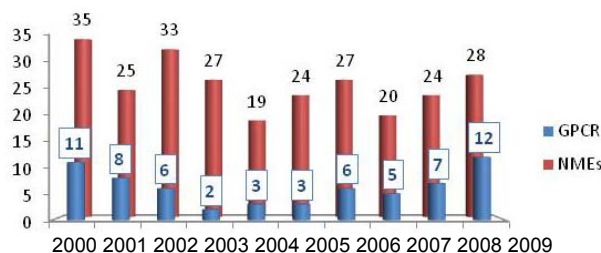
Figure 3. Mean molecular weight for drugs in different phases.

Wenlock, Austin, Barton, Davis and Leeson, J. Med. Chem. 2003, 1250

# GPCR Drug Launches

GPCR Drugs Launched compared with all NMEs

- 24% of launched drugs in the last decade hit GPCRs
- This is 63 NMEs
- The numbers of launched GPCRs has actually increased in the last few years
- However only about 1 new GPCR is drugged per year
- Many drugs are 'me-too' or have spectrums of activity vs multiple previously drugged receptors
- There have been multiple phase 3 failures in the last 2 years for new MoAs

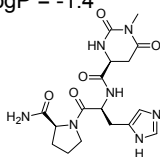


GPCR Drugs Launched in 2009

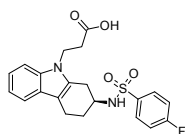
Nuvigil	armodafinil	α1-adrenoceptor agonist
Saphris	asenapine	poly-pharmacology monoamine receptors
Firmagon	degarelix acetate	GnRH antagonist
Fanapt	loperidone	D2/D3/α2c/5HT1A/5HT6
Onbrez Breezhaler	indacaterol	β <sub>2</sub> agonist
Victoza	liraglutide	GLP1 agonist
Remitch	nalfurafine HCl	κ-opioid
Mozobil	plerixafor	CXCR4
Talion	bepotastine	H1 antagonist
Effient	prasugrel	P2Y12 antagonist
Nucynta	tapentadol	MOR agonist (and noradrenaline reuptake inh)
Samsca	tolvaptan	vasopressin V2 antagonist

**Taltirelin (2000)**

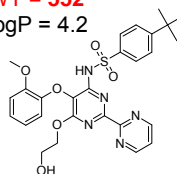
TRH receptor agonist / oral  
 MWT = 405  
 cLogP = -1.4

**Ramatroban (2000)**

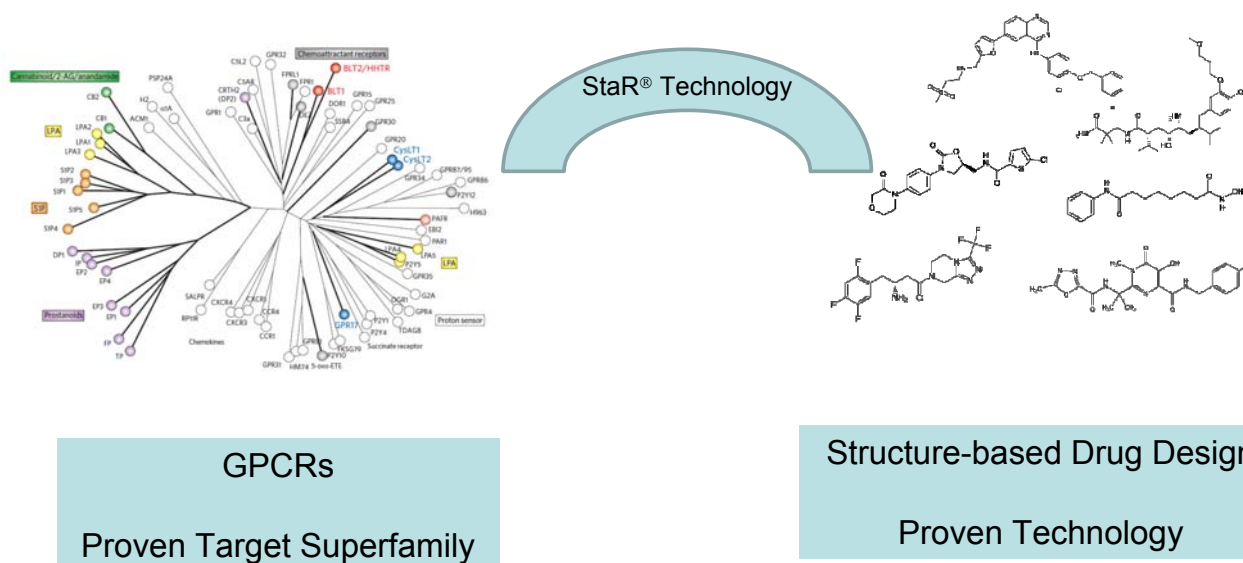
Thromboxane receptor antagonist  
 DP<sub>2</sub> antagonist / oral  
 MWT = 416  
 cLogP = 4.0

**Bosentan (2001)**

Endothelin receptor antagonist  
 (ET<sub>A</sub> / ET<sub>B</sub>) / oral  
 MWT = 552  
 cLogP = 4.2



# StaRs® are a bridge between established discovery paradigms



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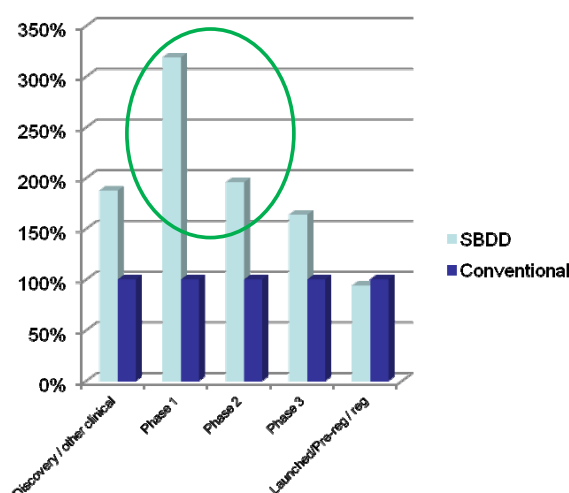
Heptares Therapeutics Ltd

## Advantages of SBDD over Empirical Lead Optimisation

### SBDD targets out perform

GPCR targets in terms of numbers of clinical compounds and smaller numbers of discontinued projects

- 3 times the success rate of agents in Phase 1 for SBDD vs GPCR
- Higher numbers of agents in P3 and pre-registration (28 vs 12)
- 70% GPCR projects discontinued vs 43% SBDD



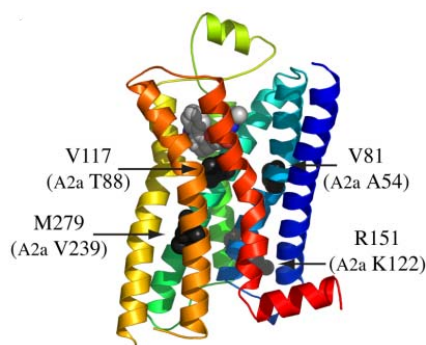
2 carefully matched sets of 10 targets, SBDD vs GPCRs

- +/- Same number of launched drugs for both
- Clinically validated MOA
- Industry 'hot' targets
- Large data set (Thomson Pharma

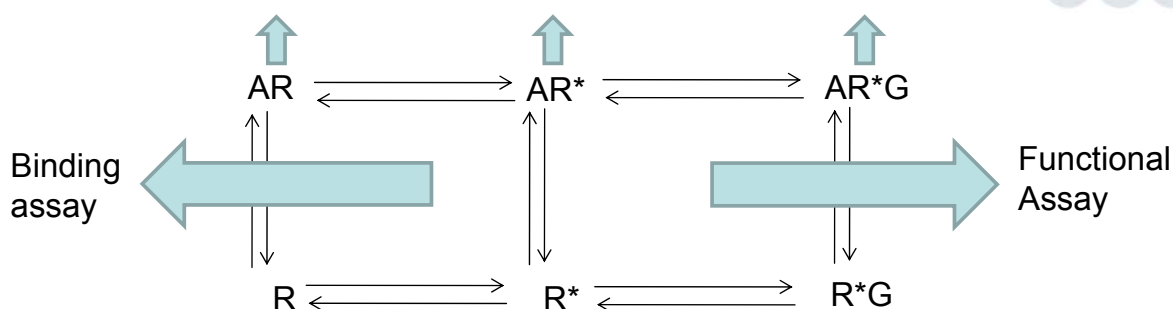
n=1095)

# What is a StaR®?

- A GPCR containing a small number of point mutations that greatly improve its thermostability
  - Stable in purified, detergent solubilised form
  - Functional and drug-binding characteristics preserved
  - Trapped in relevant conformation that matches drug Product Profile
  - Patent protected technology
  - Suitable for uHTS, Biacore (kinetics), crystallisation etc.
  - Transferrable across GPCR superfamily

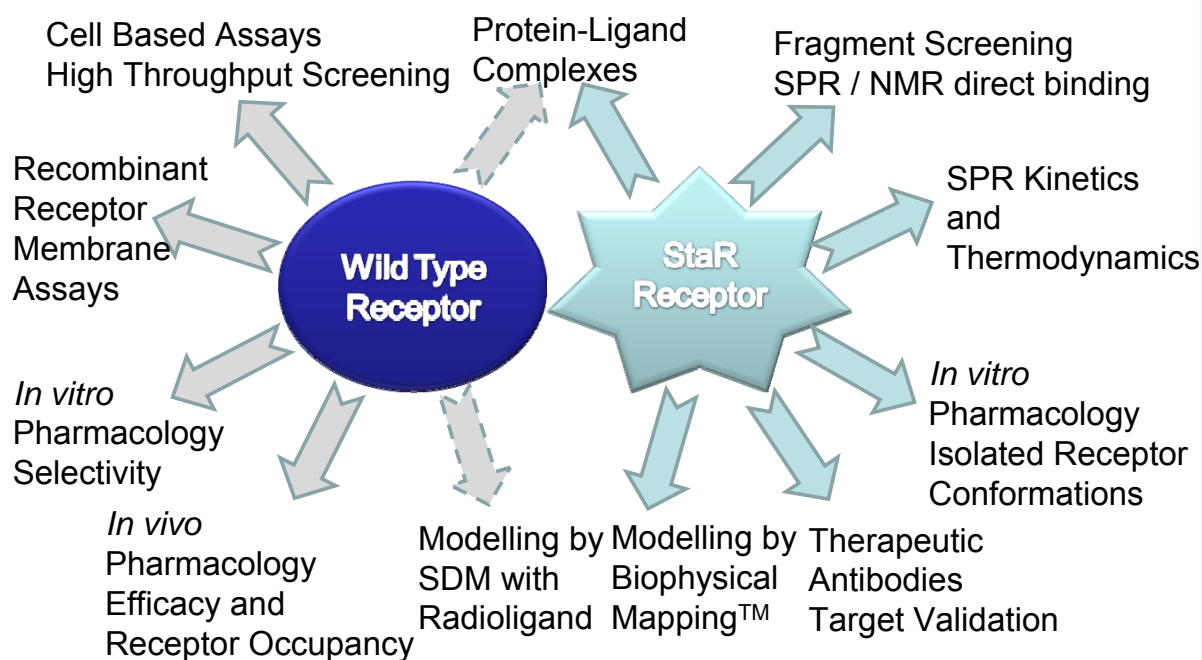


## Heptares StaR® Technology



- Receptors embedded in cell membrane exist in multiple conformations
  - Highly unstable when removed
  - Not suitable for structure based drug discovery methods
- Heptares' technology is used to make a stabilized versions of target GPCRs (StaRs) held in a specific chosen conformation
  - Stable in functionally-relevant, purified form
- Discover Leads using the conformation that fits pharmacology of Target Product Profile
  - N.B. always follow up with wild type screens

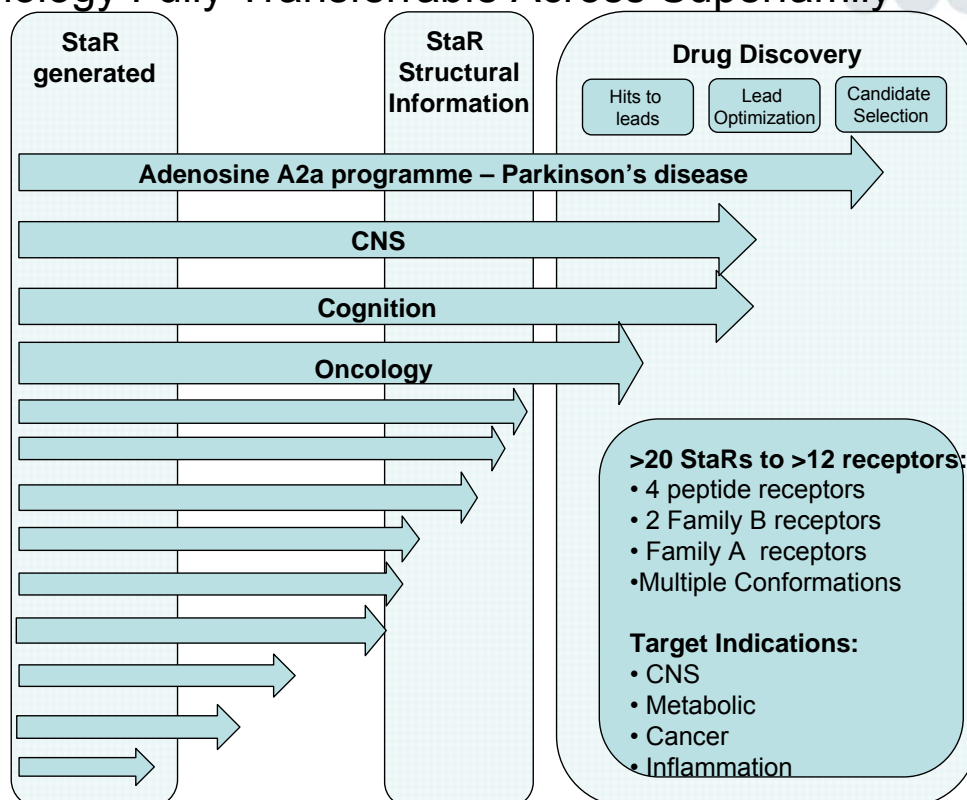
# StaR<sup>®</sup>-Based GPCR Drug Discovery



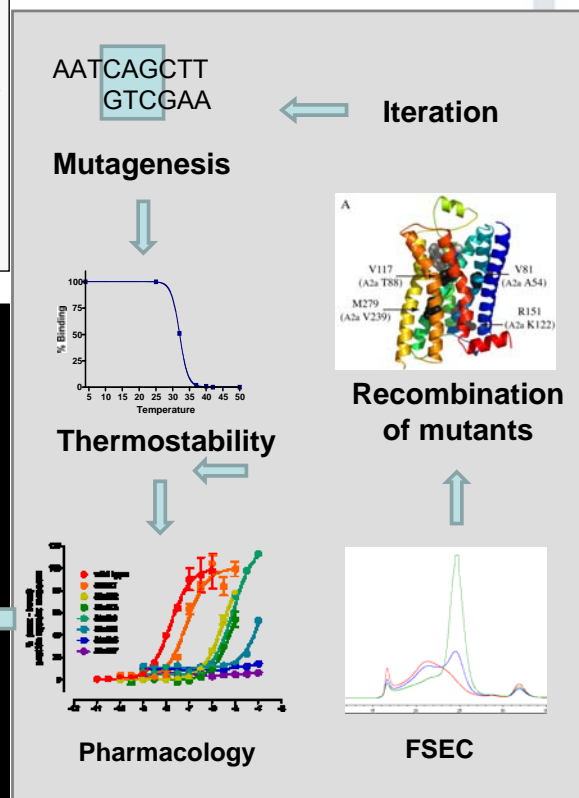
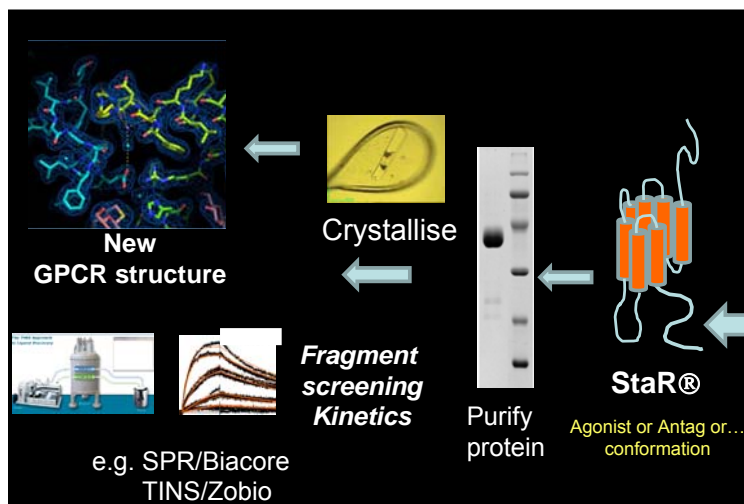
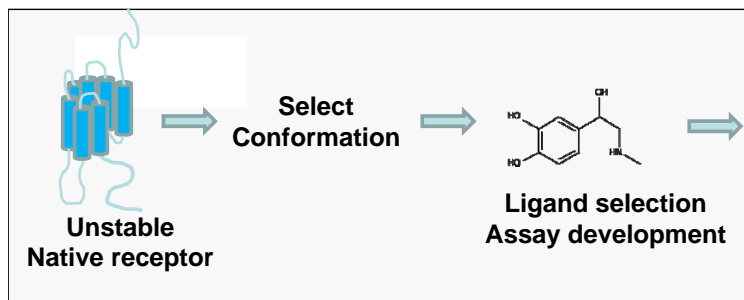
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## Rapid Pipeline Progress Since Series A

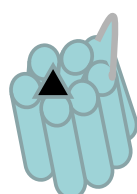
Technology Fully Transferrable Across Superfamily



# Proprietary Process for Creating StaRs



## Types of StaRs



Antagonist StaR



Inverse Agonist StaR



Agonist state 1  
StaR



Agonist state 2  
StaR



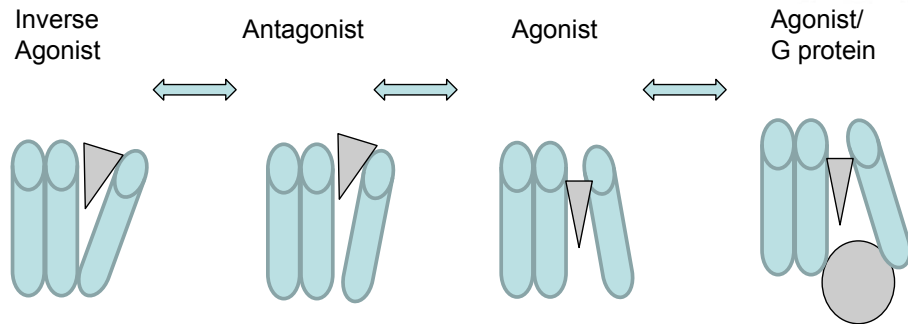
PAM StaR



NAM StaR

StaR proteins are locked in the conformation derived from the pharmacology of the ligand used in their creation

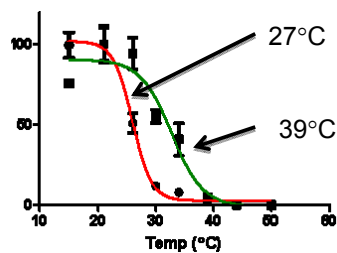
## Types of StaRs



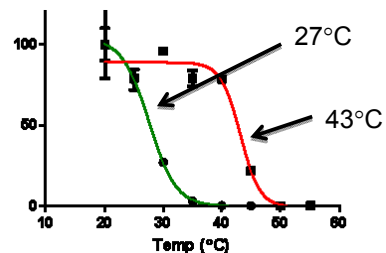
	Inverse Agonist	Antagonist	Agonist	Agonist/G protein
Agonist affinity	Low	Low	High	High
Antagonist affinity	High	High	Low	Low
Signalling	N/Y (high agonist)	Y (high agonist)	Partial or N	Y
Ionic lock	Yes	Partial	Broken	Broken

## StaRs give a general approach to thermostabilisation

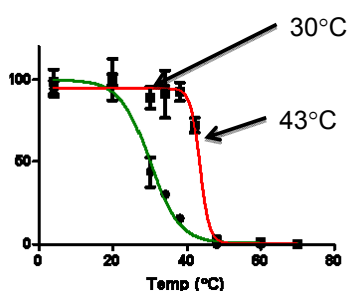
Family B



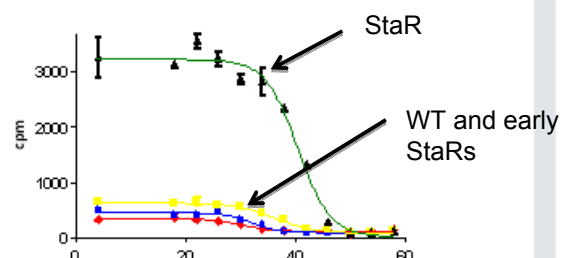
Family A – solubilised (normalised data)



Chemokine receptor



Family A peptide - purified (raw data shows higher yield of functional protein)

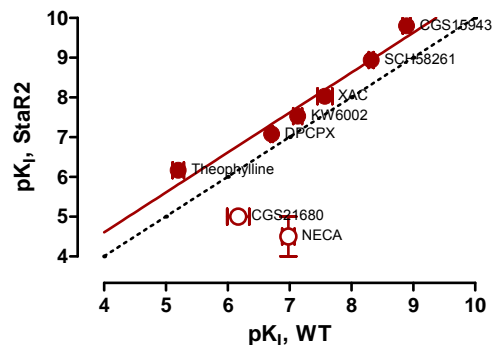




## Pharmacology correlates with the isolated conformation

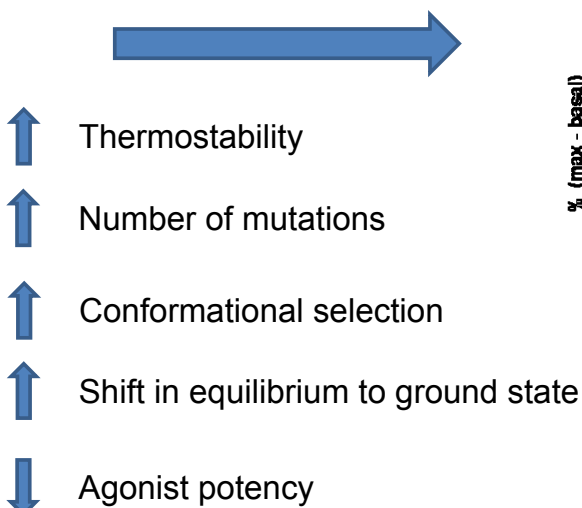
- Inverse agonist StaR shows excellent correlation to wild-type for binding of antagonists / inverse agonists from a range of chemical classes
- **Indicates antagonist binding site is unaltered**
- Improved affinity for StaR due to inverse agonist conformational trapping
- **Conformation specific to pharmacological class not chemotype**

WT v StaR2 [<sup>3</sup>H]-ZM241385 competition

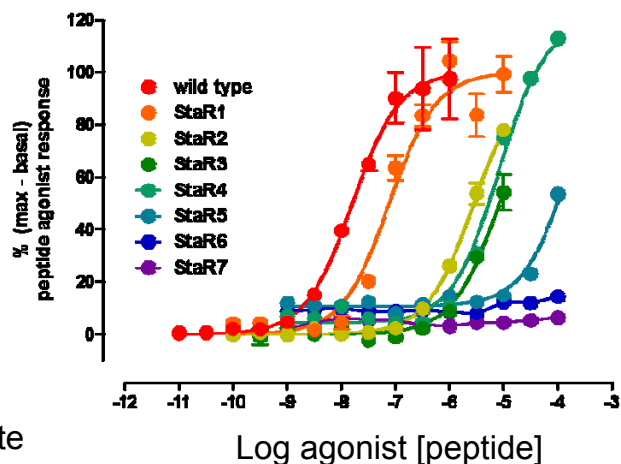


## StaRs show increasing conformational selection during optimisation

### Antagonist StaR Generation Process

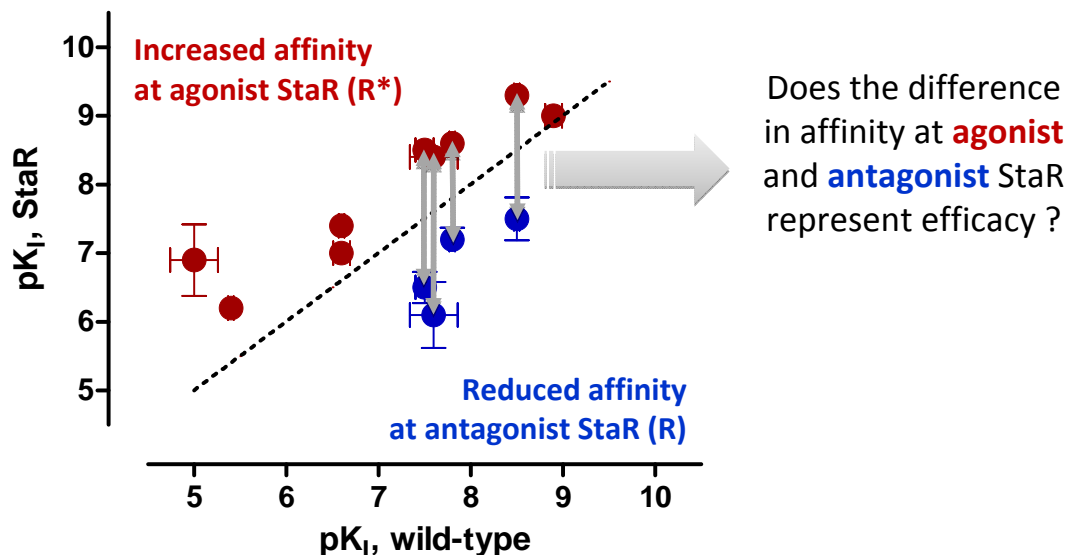


Family A peptide receptor StaR signalling



## Isolating R and R\* conformations of GPCRs

- StaRs of different conformations of the *same receptor* highlight ability to screen for desired pharmacology using a binding assay
- Agonist affinities at Family A **agonist** and **antagonist** StaRs
- Useful for screening for specific pharmacologies



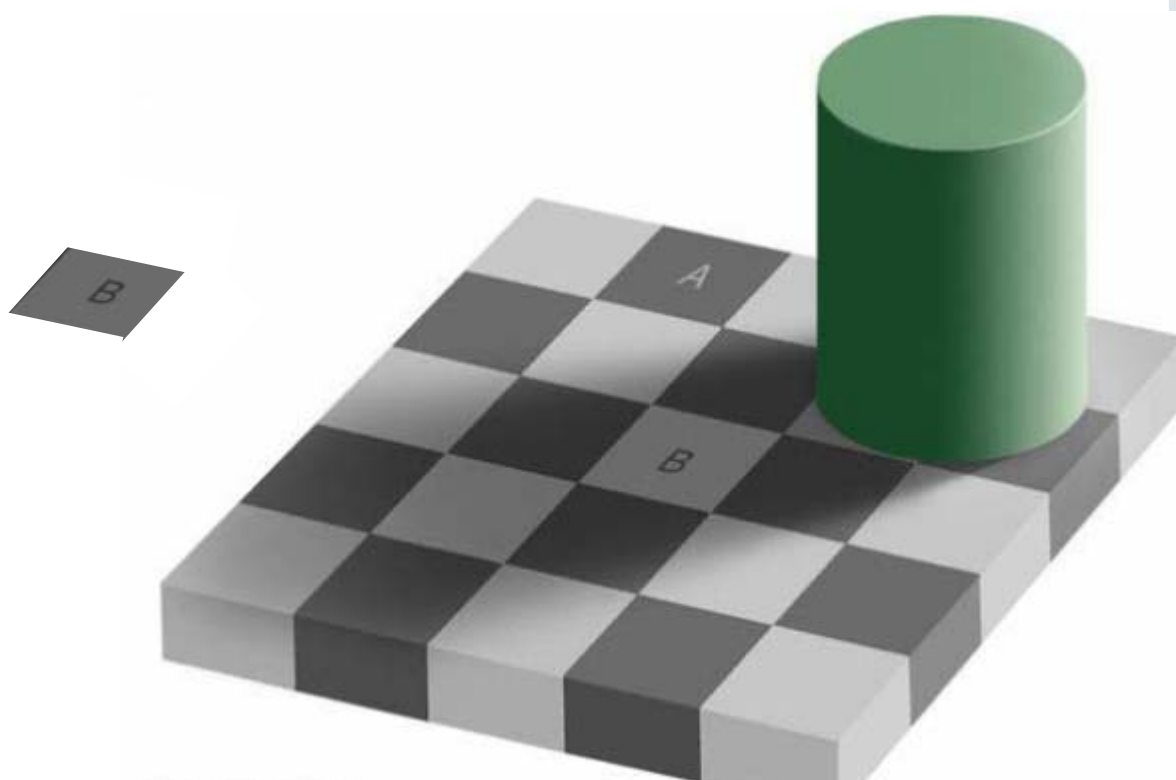
## Understanding GPCR Pharmacology

➔ First remove the immense bias and potential “force fitting” we have when only ligand structures are known

➔ A real issue for the key drug class of GPCRs

... *Until we could stabilize them in antagonist/agonist/... conformations and do X-ray structures with ligands / fragments & biophysical (fragment) screening & binding site mapping (using stabilized mutant structures)*

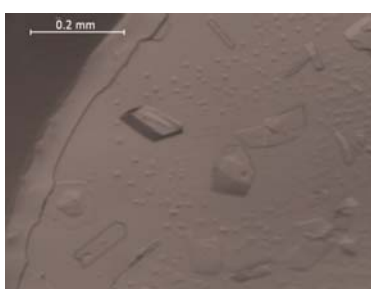
Need to be careful about biases in how we see data - based only on ligands?



Edward H. Adelson

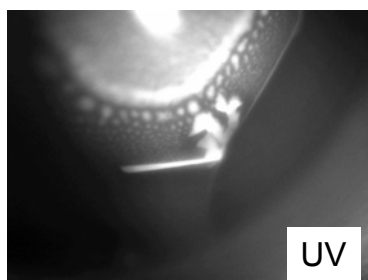
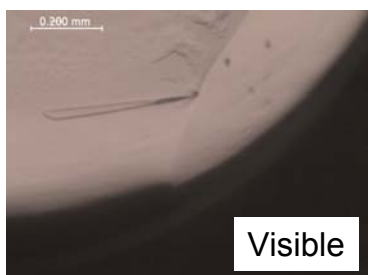
*Courtesy of Arthur Doweyko, BMS*

## $A_{2A}$ StaR Crystallography Conventional Detergents/Vapour Diffusion



Wide range of crystals in 5 different detergents

Crystals up to 0.5mm in size

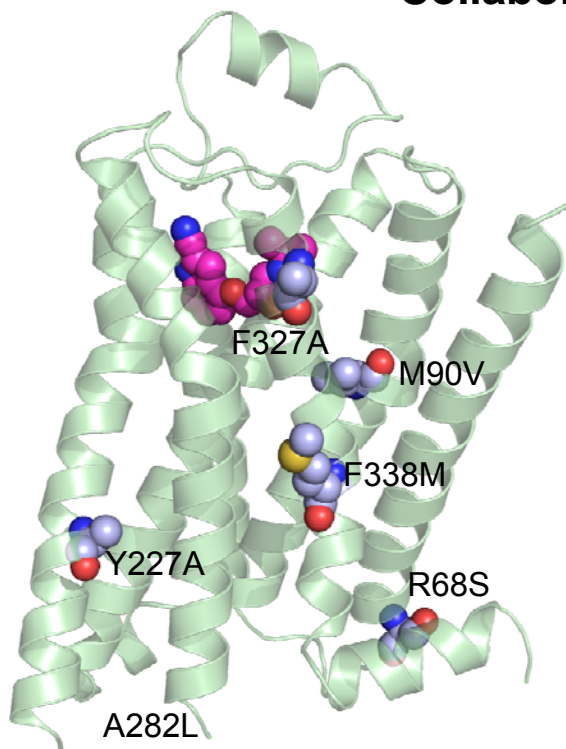


Heptares  $A_{2A}$  crystal structure solved from single crystal

8 co-structures, wide range of potency and size (10nM to 20uM, 2-600 Da)

Greater stability => better quality protein, reduced flexibility => better crystals

# Beta-1 Adrenoceptor ( $\beta_1$ AR) StaR X-ray Structure Collaboration with LMB



Entrance to ligand binding site well defined – **high resolution**

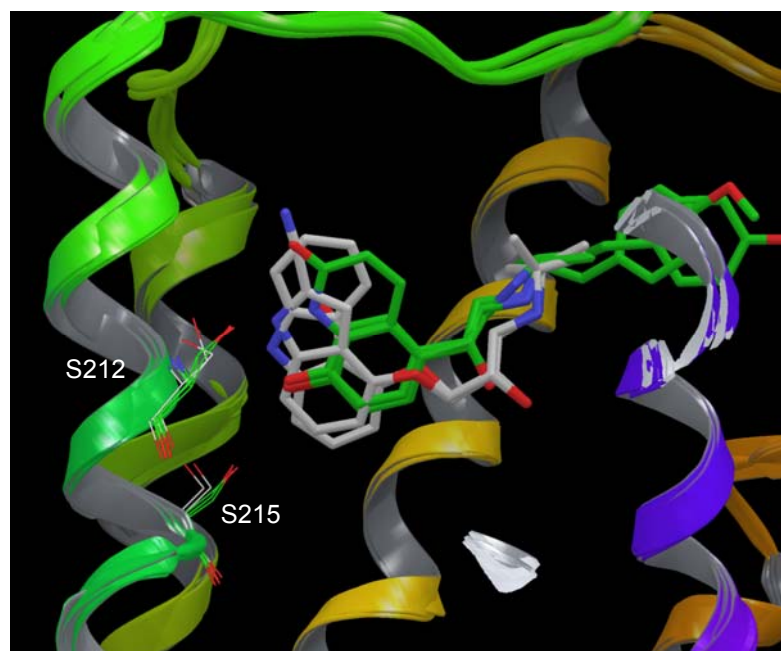
9 drug **co-crystal** structures now solved in detergent  
**Agonists** and **Antagonists**  
**Low** and **High** Affinity

Activation and G-protein binding region retained  
Multiple **loop conformations** resolved of biased agonism

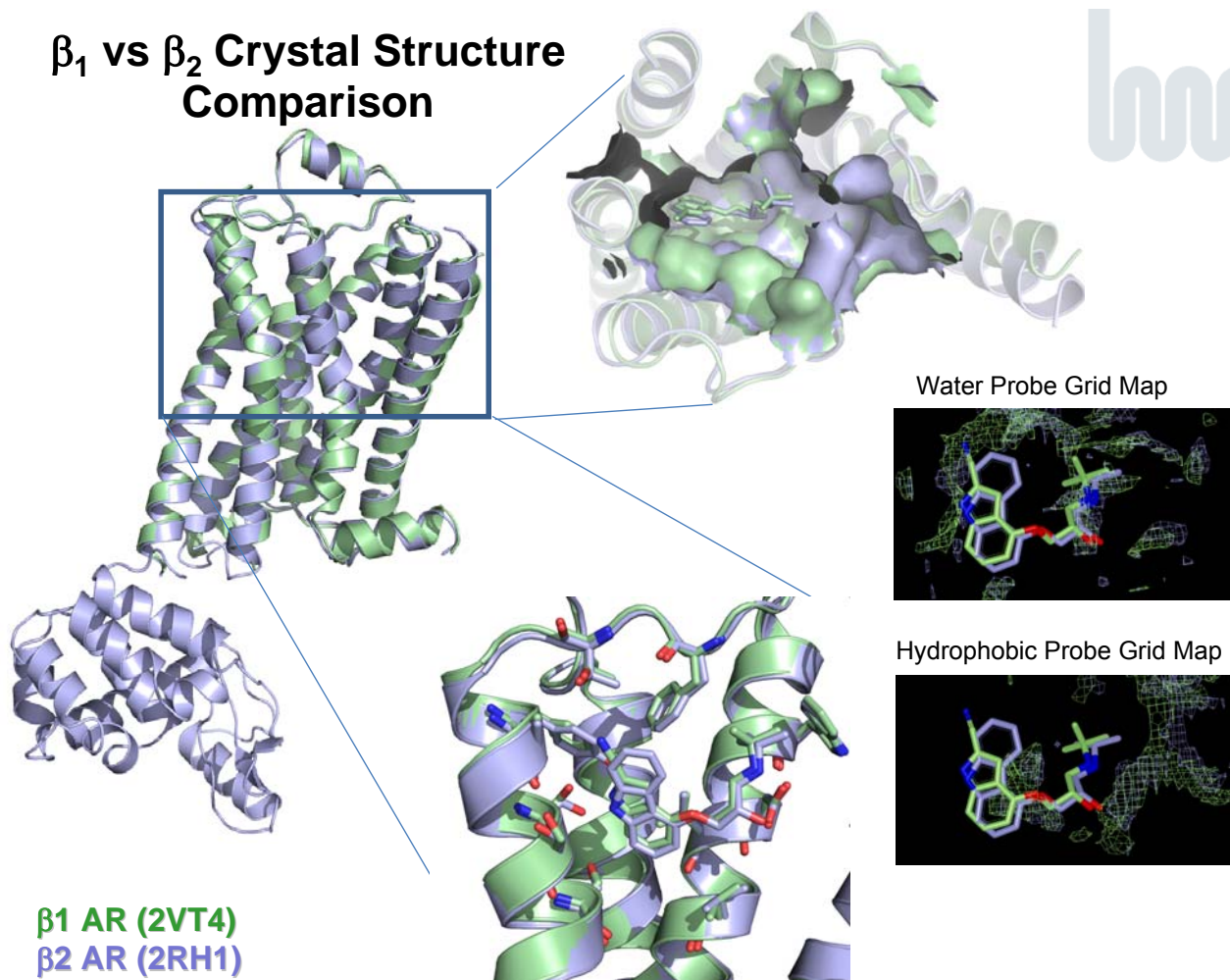
## $\beta_1$ AR agonists & antagonists cluster into different binding modes

- Agonist ligands
  - green carbons
- Antagonists ligands
  - light carbons

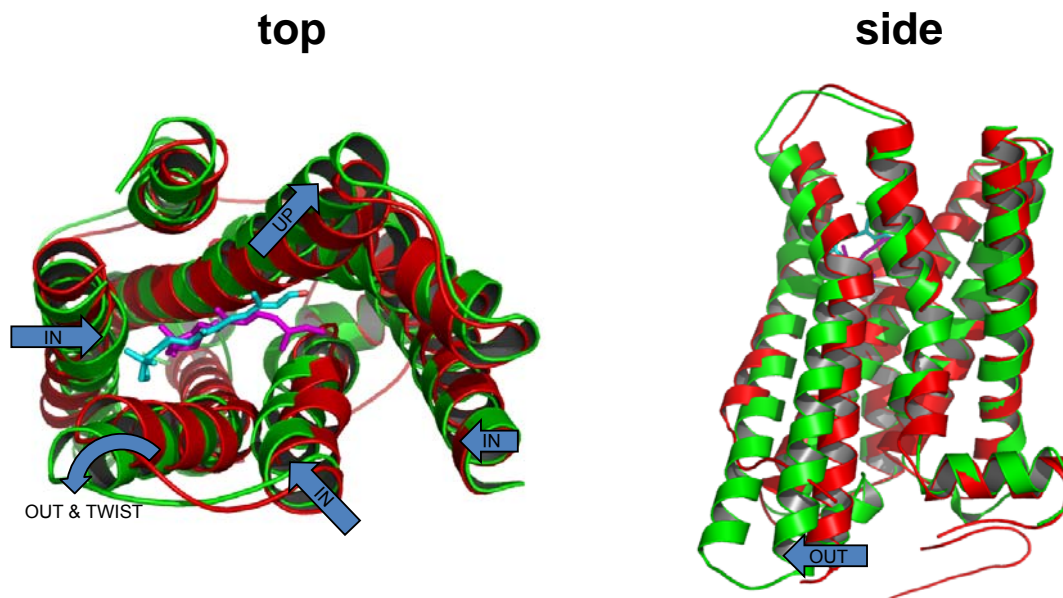
Significant changes in ligand position, hydrogen bonding, backbone and side-chains observed



## $\beta_1$ vs $\beta_2$ Crystal Structure Comparison

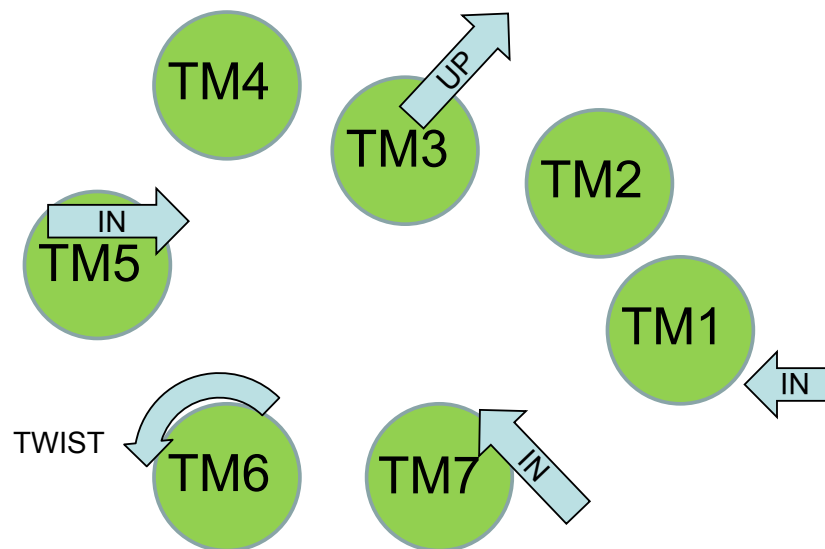


## rhodopsin agonist v's antagonist 2X72 c.f. 1HZX



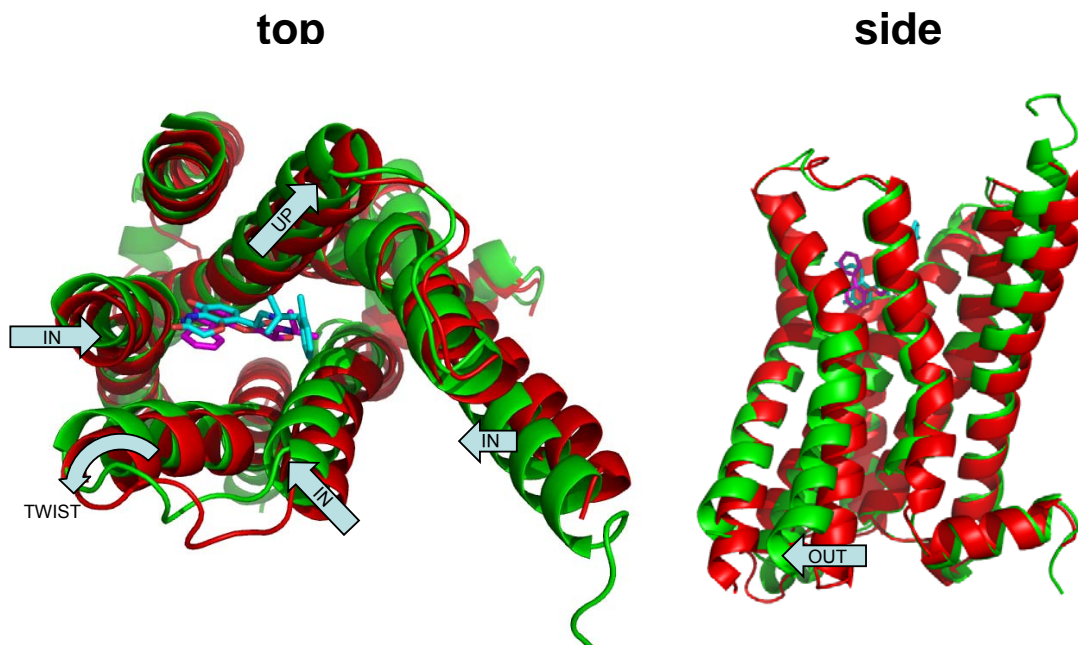


# What causes activation?



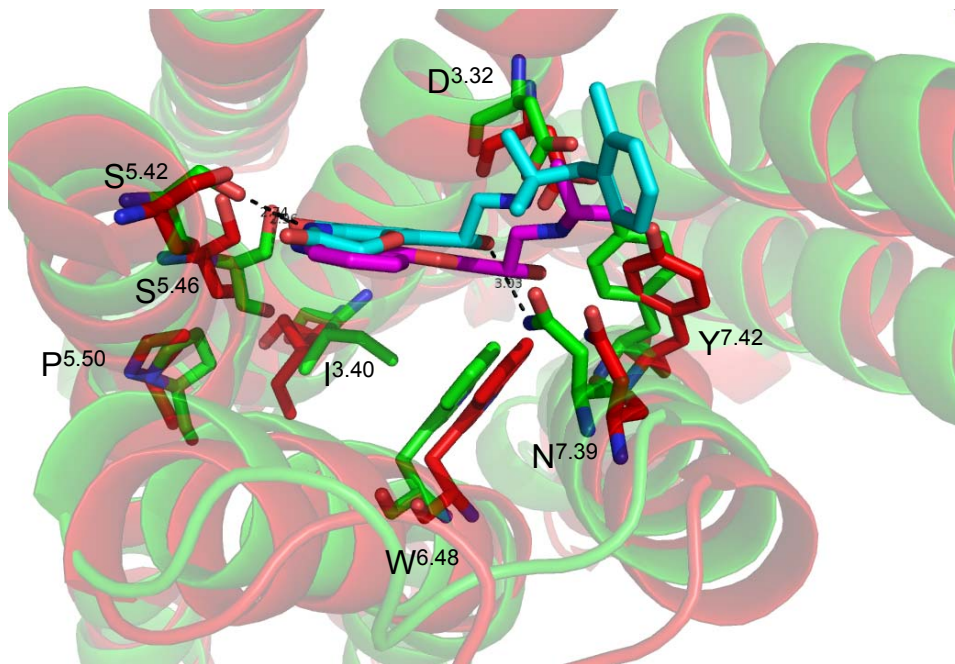
Private & Confidential - Heptares Therapeutics Ltd

$\beta 2$  agonist v's antagonist  
3POG c.f. 2RH1



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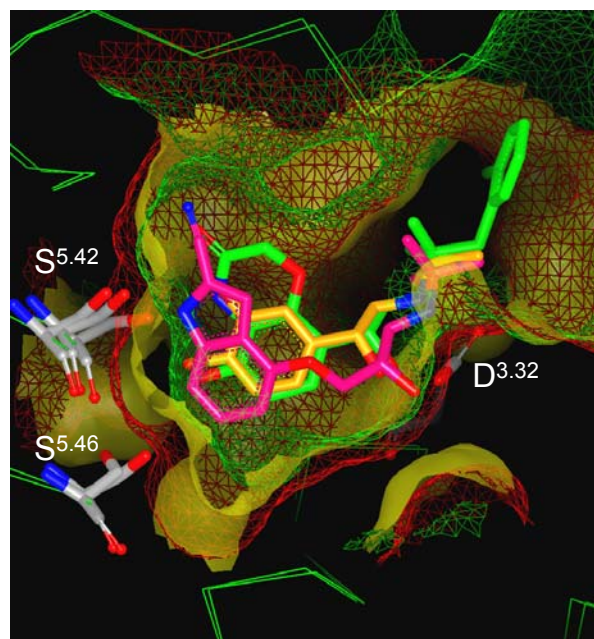
## $\beta 2$ agonist v's antagonist 3POG c.f. 2RH1



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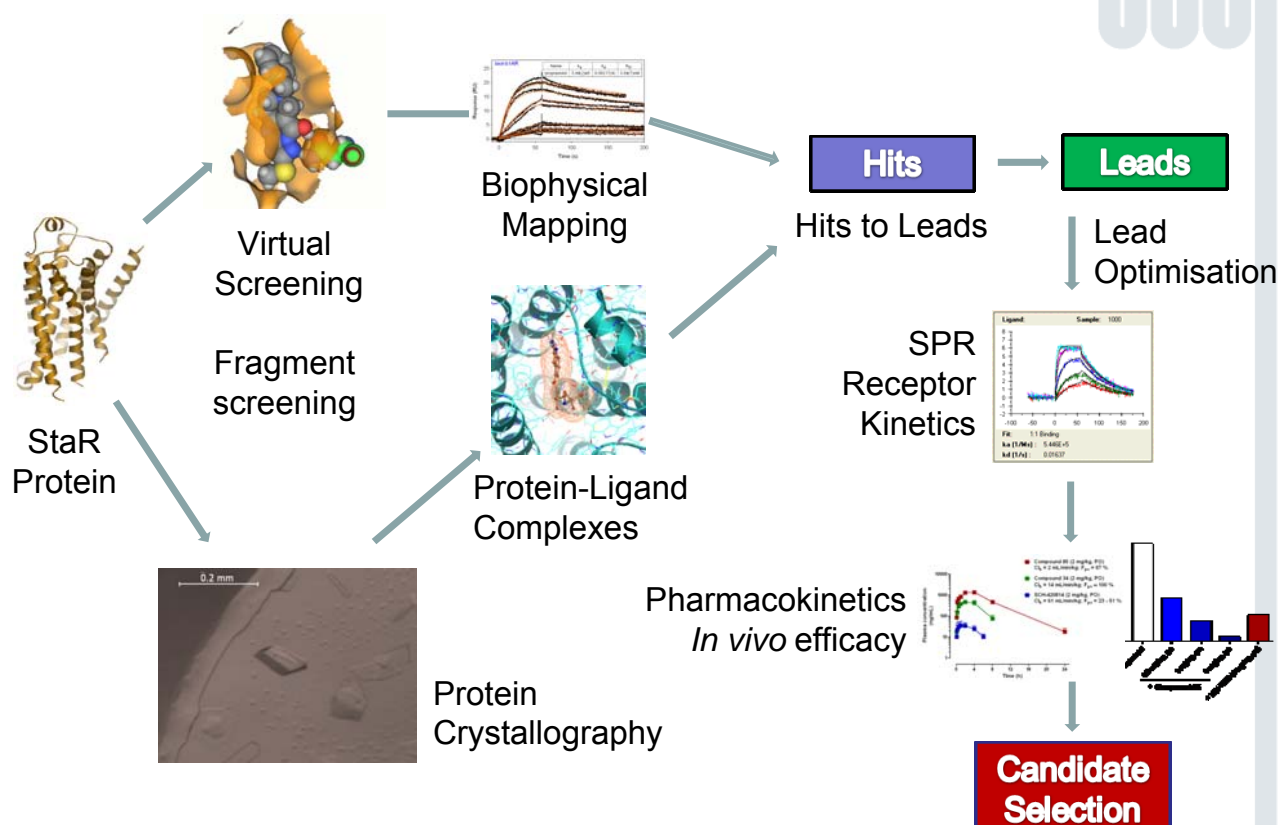
## Agonists, “agonists” & antagonists

- Binding site surfaces of  $\beta 2$  agonist in  $\beta 2$  agonist structure (3POG),  $\beta 1$  agonist in  $\beta 1$  antagonist StaR structure (2Y03) and  $\beta 1$  antagonist in  $\beta 1$  antagonist StaR structure (2VT4) showing contraction of the site due to agonist binding and receptor activation



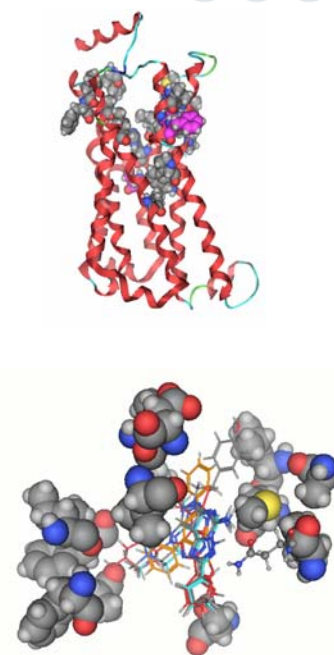
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# Heptares Drug Discovery



## Adenosine A<sub>2A</sub> Antagonist Virtual Screen

- Homology models based on  $\beta 1$  structure built and refined by extensive mutagenesis data. Point mutants that affect ligand binding cluster around active site.
  - Model adjusted significantly to fit with mutation/ligand-binding data (Modeller, MOE)
- Library of 540K compounds (CNS property-filtered etc) screened *in silico* by docking using Glide/SP. Bias towards compounds which docked into the most buried part of the site, remote from the low confidence region bordered by the ECL2 loop.
- 372 compounds were prioritized following post-processing and visualization in the models. 231 compounds were purchased
  - 20 exhibited activity in binding assay ( $IC_{50} < 55 \mu M$ ) covering 12 chemotypes
  - Hit rate of 9%
- The most potent and ligand efficient molecules were selected
  - Resulted in 4 hit series
- Subsequent comparison with X-ray structure showed good agreement in particular around the binding mode of ZM-241385.





# Fragment Screening Cascade

Primary screening  
validated with

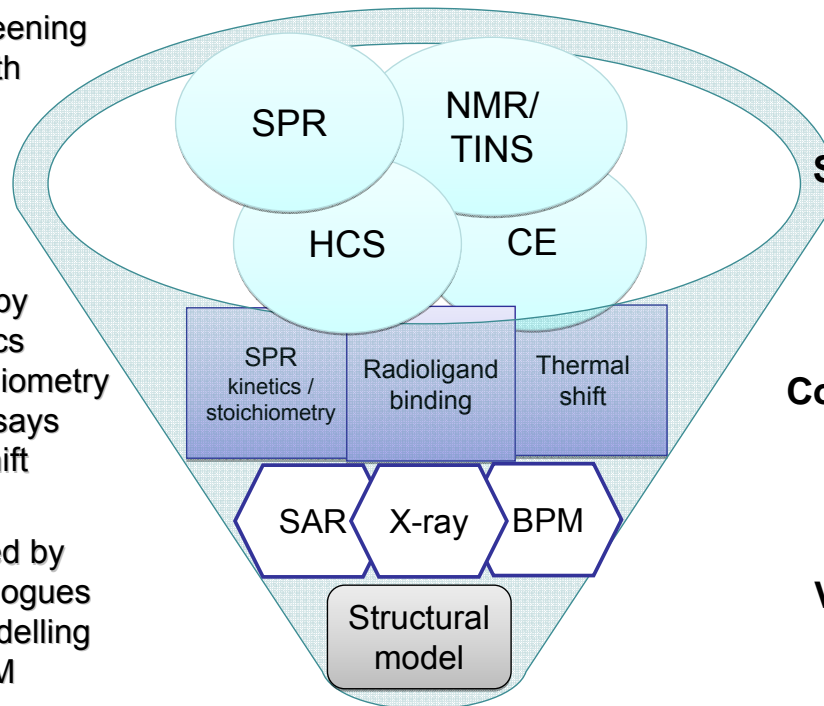
- SPR
- NMR
- HCS
- CE

Hits triaged by

- SPR kinetics
- SPR stoichiometry
- Binding assays
- Thermal shift

Hits validated by

- SAR / analogues
- X-ray / modelling
- BPM / SDM



**HIT SERIES**

**Primary  
Screening**

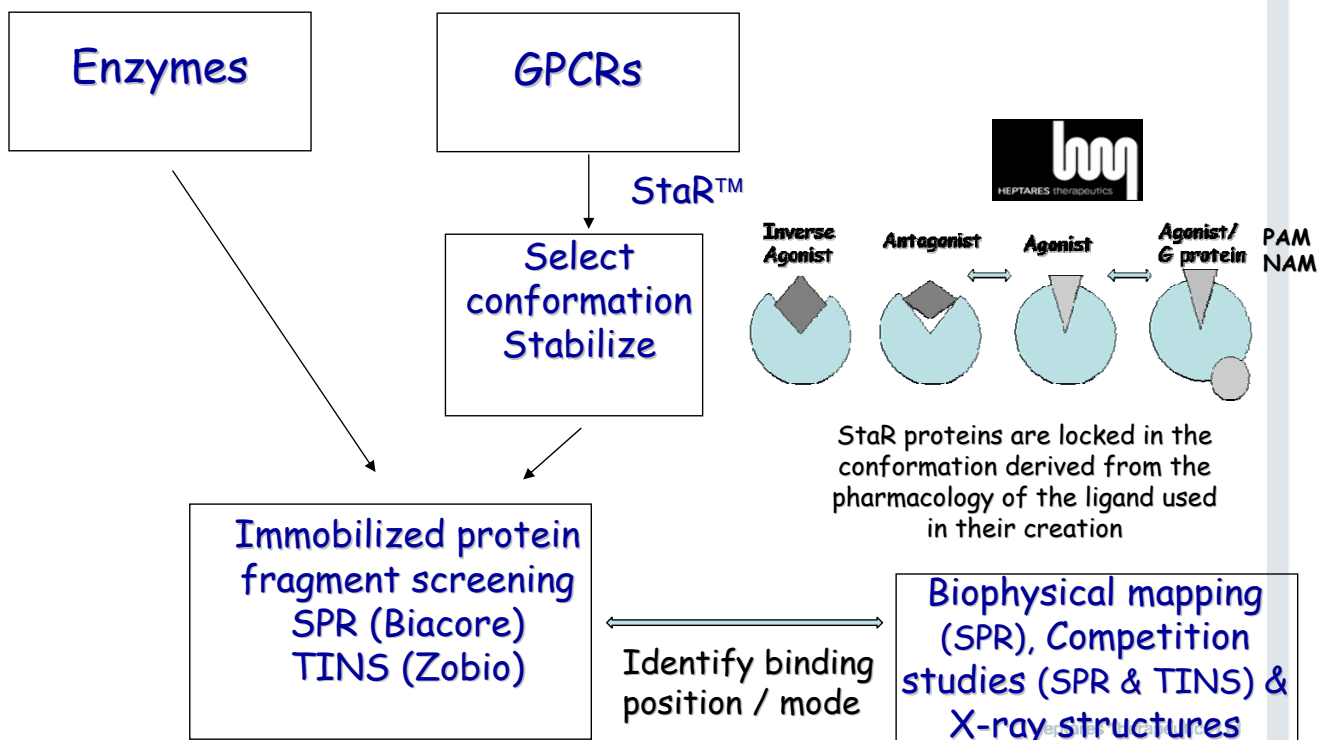
**Hit  
Confirmation**

**Hit  
Validation**

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- Heptares Therapeutics Ltd

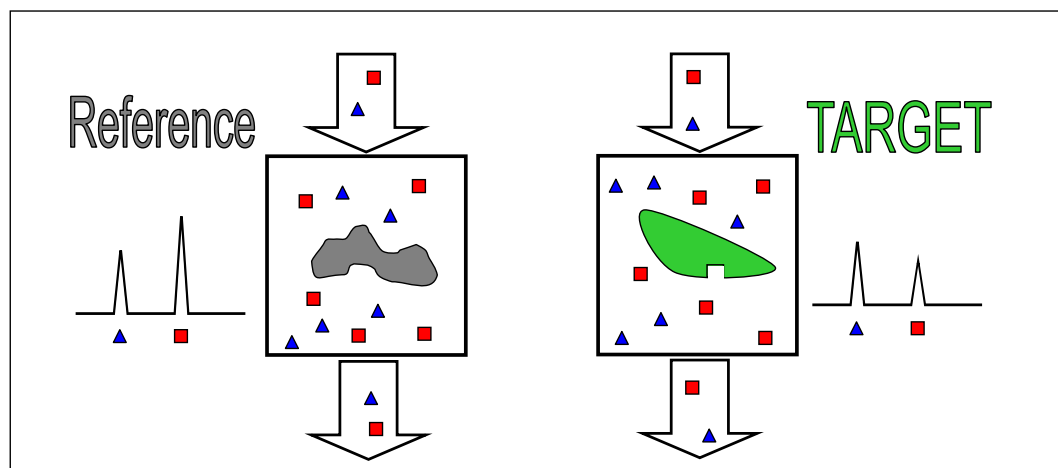
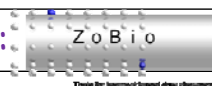
## Fragment Screening: The new possibilities for GPCRs as well as enzymes



# NMR/TINS method for finding hits: fragment screening

- ➔ Immobilized protein - only small amounts needed (~1mg)
- ➔ Very sensitive: higher mM hits identified (not found by SPR)

TINS = Target Immobilized NMR Screening:

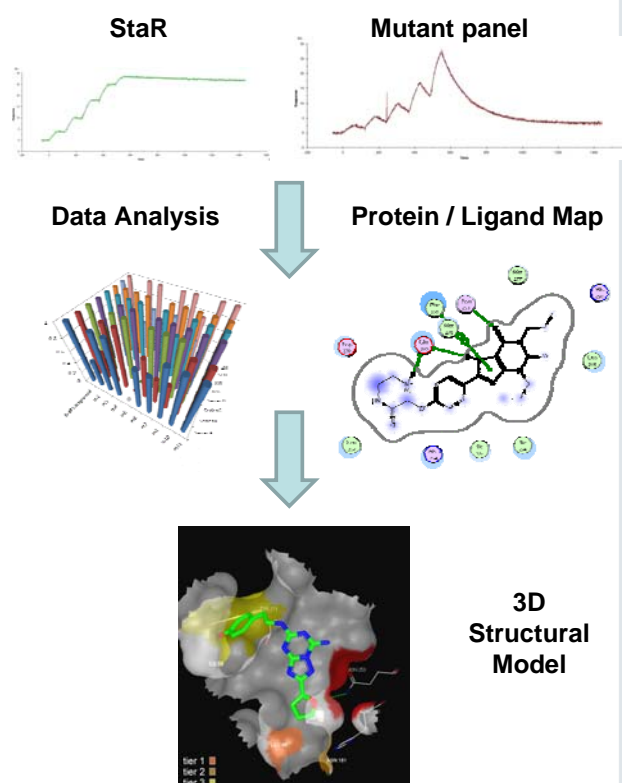


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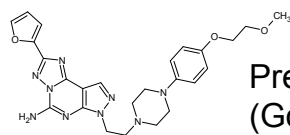
## Adenosine A<sub>2A</sub> Binding Modes: Biophysical Mapping comparison with Crystal Structures

### Biophysical Mapping

- Not possible with native receptors due to instability and lack of sensitivity
- Provides detailed 3D structural data in the absence of X-ray structure
- Structure based approach drives efficient lead optimisation
  - Maintain ligand efficiency whilst improving potency/selectivity
  - Greatly reduced timelines during LO.
  - Knowledge driven rather than empirical chemistry
  - Greatly improved drug like properties leading to reduced risk and attrition

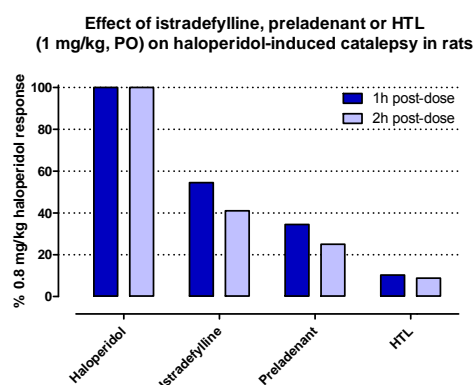


# Structure based discovery of A<sub>2A</sub> Antagonists for Parkinson's Disease



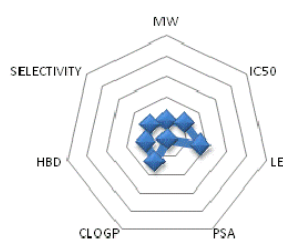
Preladenant in Ph III  
(Gold Standard)

- Range of Structure based approaches used to discover novel series of A<sub>2A</sub> antagonists
- Lead generation from virtual screening and fragment screening
- Very rapid lead optimisation phase
  - 18months to candidate selection phase
- Lead optimisation informed by:
  - Biophysical mapping using SPR
  - Rapid co-crystallization of lead compounds
- Kinetic profiling by SPR on all compounds
  - Selection of slow off rate compounds
- Heptares candidate
  - Greatly improved properties compared to other A<sub>2A</sub> antagonists (eg molecular weight, pharmacokinetics)
  - Nanomolar affinity and selectivity
  - Very high oral bioavailability (80-100%), low clearance, low plasma binding (~90%), high solubility
  - Oral efficacy in vivo ED<sub>50</sub> of <1 mg/kg across multiple compounds

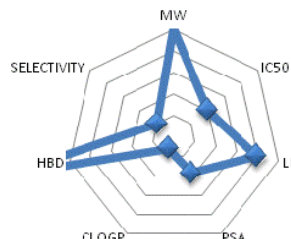


## Family A Chemokine Receptor Antagonist Breakthrough to a Highly Intractable Target

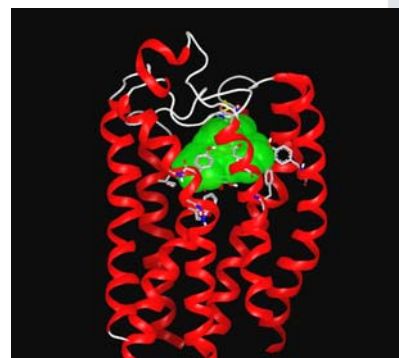
- SBDD and fragment screening
- 5% hit rate from Heptares' 800-member Fragment library
- Clinical gold standard is not Rule of 5 compliant
- Potent and low molecular weight start-point
- Promising low-nanomolar atom efficient lead series



Heptares' Lead



Clinical Gold Standard

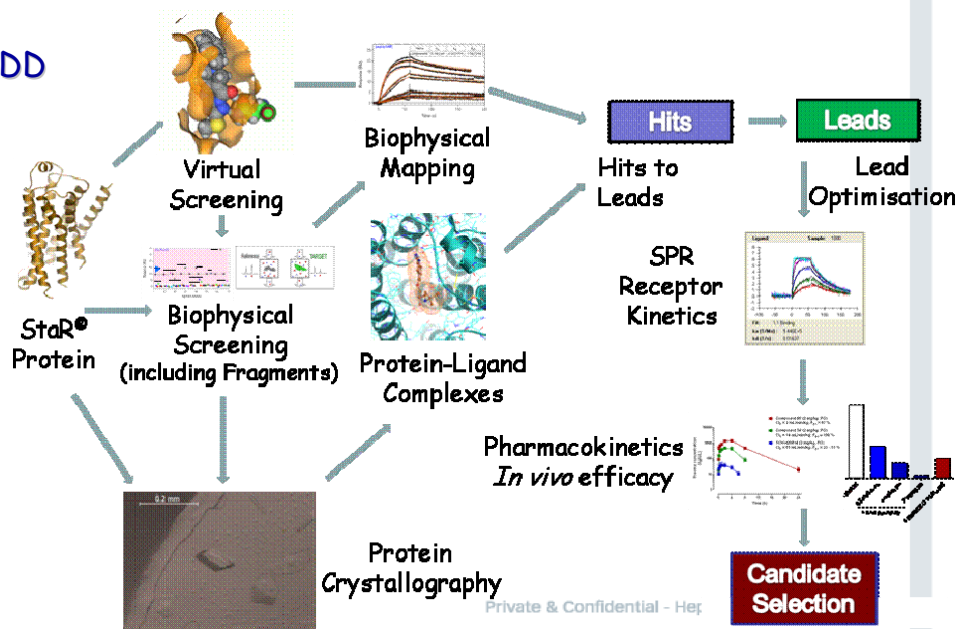


Surface of hit compound bound to chemokine homology model

# Summary - Heptares

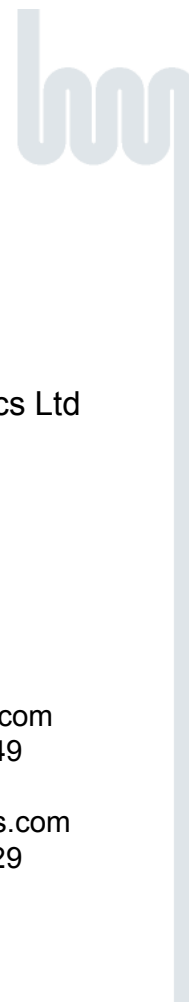
- Transformational technology for GPCR drug discovery
  - Structures at last for agonist and antagonist ligands etc + early biophysical screening to identify fragments etc + binding modes etc

- Validated StaR® SBDD platform



## Summary

- Transformational technology for GPCR drug discovery
- Validated StaR technology platform
- Experienced management
- Established drug discovery capability
  - Adenosine Receptor programme (A2a antagonist in PD) in candidate selection
- Balanced business model:
  - 'Platform & Product'
  - Pipeline focussed on difficult/intractable but validated targets
  - First major deal (\$200M) done with Novartis Oct 2009 on a single target
  - Discovery Alliance – new drug leads to designated set of targets
- Strong cash position to invest in future growth and development
  - \$30M Series A February 2009 – Clarus, MVM, NOF



## **Heptares**

Malcolm Weir CEO  
Fiona Marshall CSO  
Barry Kenny CBO

Miles Congreve: Head of Chemistry  
Jonathan Mason: Head of Comp Chem  
Chris Langmead: Head of Pharmacology

Molecular Biology  
Protein Sciences  
Structure Group

### **LMB**

Richard Henderson  
Gebhard Schertler  
Chris Tate

Heptares Therapeutics Ltd  
BioPark  
Broadwater Road  
Welwyn Garden City  
Herts AL7 3AX  
UK

barry.kenny@heptares.com  
Tel: +44 (0)1707 358 649

malcolm.weir@heptares.com  
Tel: +44 (0)1707 358 629

[www.heptares.com](http://www.heptares.com)