



Society of Chemical Industry
Sustainable Intensification - Growth from Research and
Technology

30 October 2012

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Precision Ag Update

Talk Outline

- How has Precision Agriculture changed over the last 15 years?
- Agronomic Use.
- Machine Control.
- Data Management.
- Summary and conclusions

A large combine harvester is harvesting a vast field of golden wheat. The harvester is positioned in the center of the frame, moving away from the viewer. To the right, a green tractor is pulling a white trailer. The background features a line of trees and a clear sky with scattered white clouds. The overall scene depicts a busy agricultural operation.

Precision Agriculture Update

Where are we?

Precision Ag Tools

“Traditional” Precision Ag

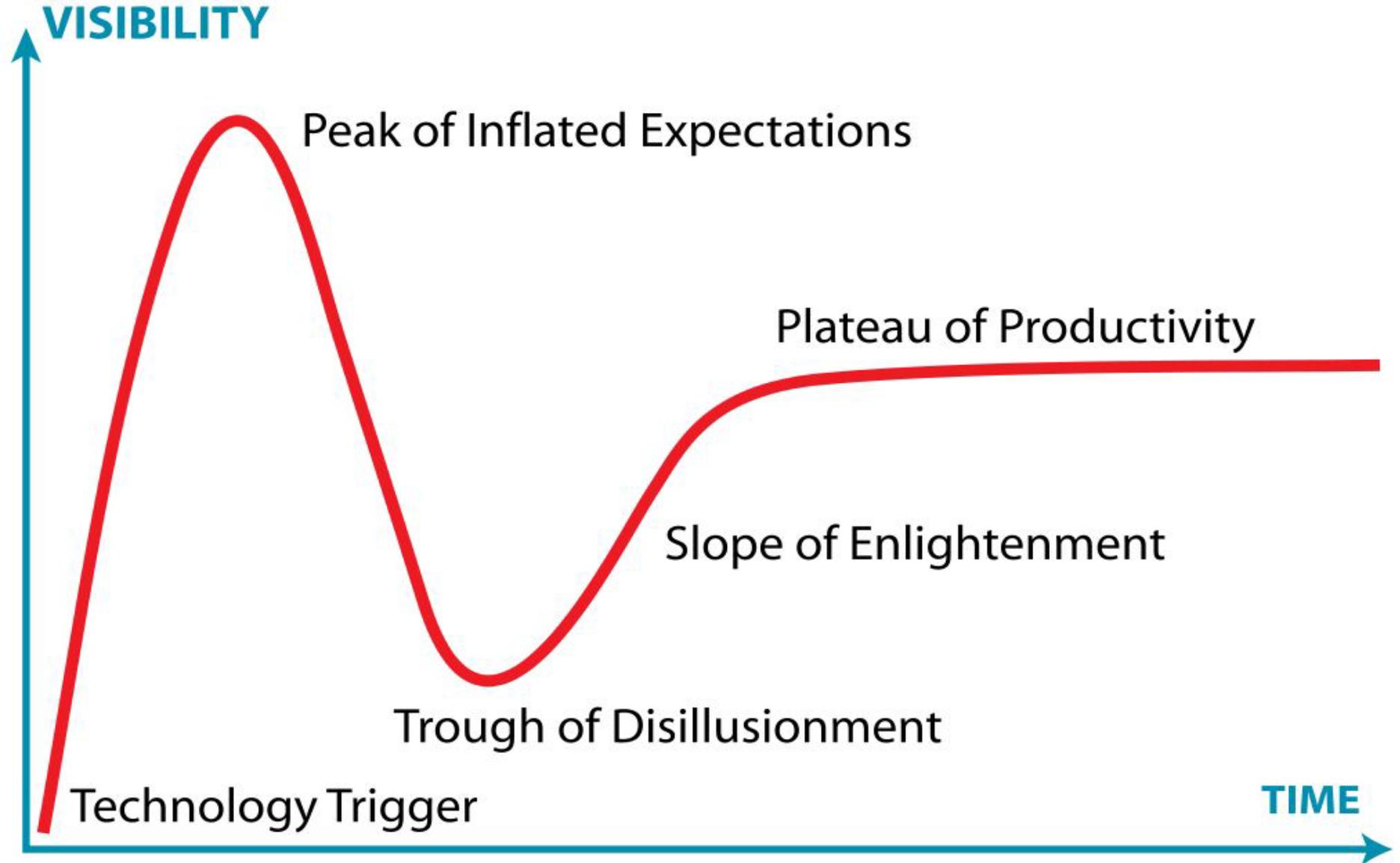
- Soil Sampling
- Soil Texture Mapping
- Yield Mapping
- Variable Rate Lime, P & K
- Variable Seed Rates
- Visual Guidance
- Autosteer
- Auto Section Control

“New” Precision Ag

- Implement Steer
- Variable Rate Nitrogen
- Variable Rate PGR/Fungicide/Dessicant
- Real Time Sensors
- Internet Connected Machinery
- Animal Tracking
- Network RTK
- Connected Farm

Gartner “Hype” Cycle

Every new technology passes through these phases..



So where is Precision Ag in the cycle?



A combine harvester is shown from a rear-quarter perspective, moving through a vast field of golden wheat. The machine's complex machinery, including the header and auger, is visible in the foreground. The field stretches to the horizon under a sky with scattered clouds. The text "Precision Agriculture Update" is overlaid in white on the upper portion of the image.

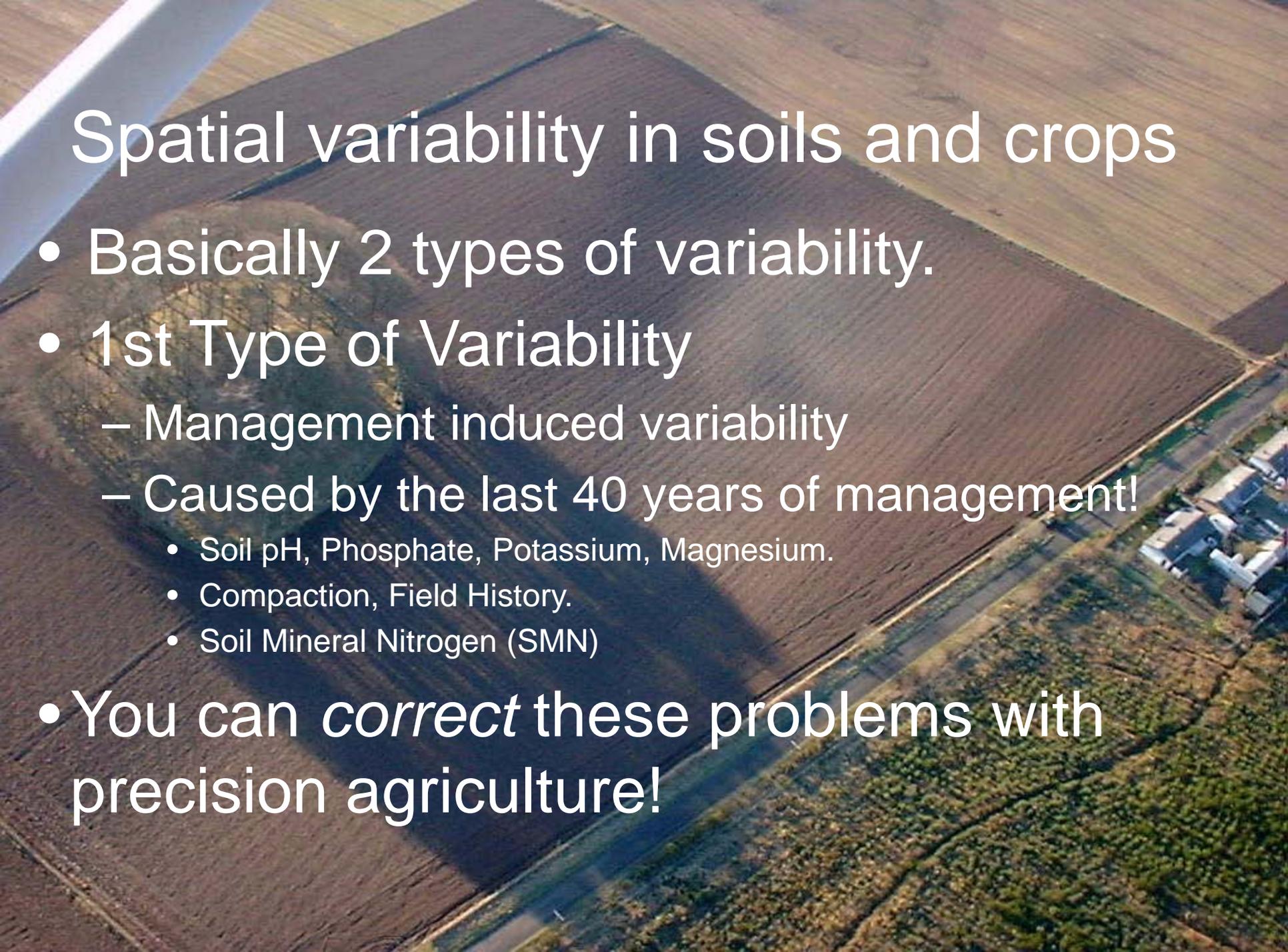
Precision Agriculture Update

Agronomic Uses

The Problem...

- Fields are not uniform.
- Therefore yields are not uniform.
- But it costs the same to grow a low yielding crop as a high yielding crop.
- So the profits vary according to yield.

**SO WHY DO WE UNIFORMLY APPLY
CROP INPUTS?**

An aerial photograph of a rural landscape. The top half shows large, dark brown agricultural fields, likely plowed or recently harvested. A river or canal flows through the middle of the image. In the bottom right, there is a small farm building with a white roof and a red roof. The bottom half of the image shows green, vegetated areas, possibly a forest or a field of young crops.

Spatial variability in soils and crops

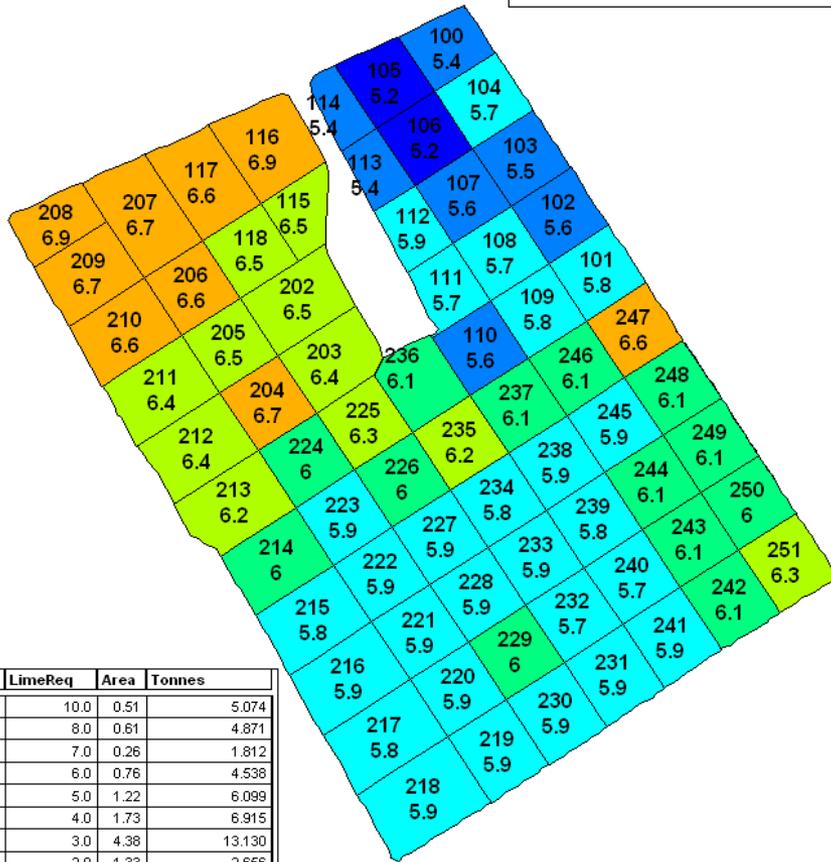
- Basically 2 types of variability.
- 1st Type of Variability
 - Management induced variability
 - Caused by the last 40 years of management!
 - Soil pH, Phosphate, Potassium, Magnesium.
 - Compaction, Field History.
 - Soil Mineral Nitrogen (SMN)
- You can *correct* these problems with precision agriculture!

Equipment to map management induced variability

- Map soil pH, P and K changes.
- Can be done by hand.
- More often with an automatic sampler
- Use a low accuracy GPS handheld to grid the field and guide the sampler.
- Analyse in a laboratory.
- Create a map.
- Apply variably across field.

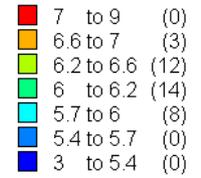


Kimblethmont pH2003Grid

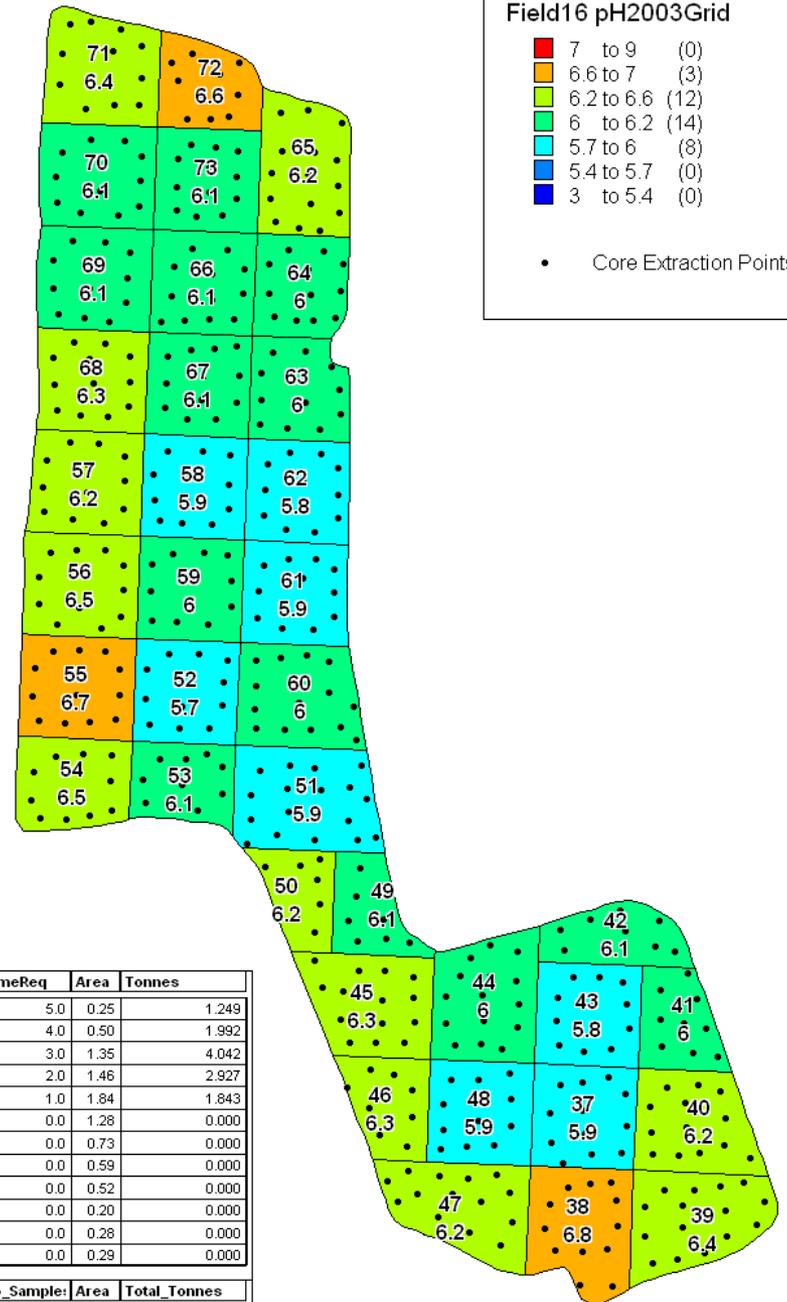


| pH | LimeReq | Area | Tonnes |
|------|-----------|-------|--------------|
| 5.2 | 10.0 | 0.51 | 5.074 |
| 5.4 | 8.0 | 0.61 | 4.871 |
| 5.5 | 7.0 | 0.26 | 1.812 |
| 5.6 | 6.0 | 0.76 | 4.538 |
| 5.7 | 5.0 | 1.22 | 6.099 |
| 5.8 | 4.0 | 1.73 | 6.915 |
| 5.9 | 3.0 | 4.38 | 13.130 |
| 6.0 | 2.0 | 1.33 | 2.656 |
| 6.1 | 0.0 | 2.12 | 0.000 |
| 6.2 | 0.0 | 0.60 | 0.000 |
| 6.3 | 0.0 | 0.52 | 0.000 |
| 6.4 | 0.0 | 0.95 | 0.000 |
| 6.5 | 0.0 | 1.04 | 0.000 |
| 6.6 | 0.0 | 1.19 | 0.000 |
| 6.7 | 0.0 | 0.96 | 0.000 |
| 6.9 | 0.0 | 0.55 | 0.000 |
| AvpH | No_Sample | Area | Total_Tonnes |
| 6.0 | 69 | 18.73 | 45.094 |

Field16 pH2003Grid

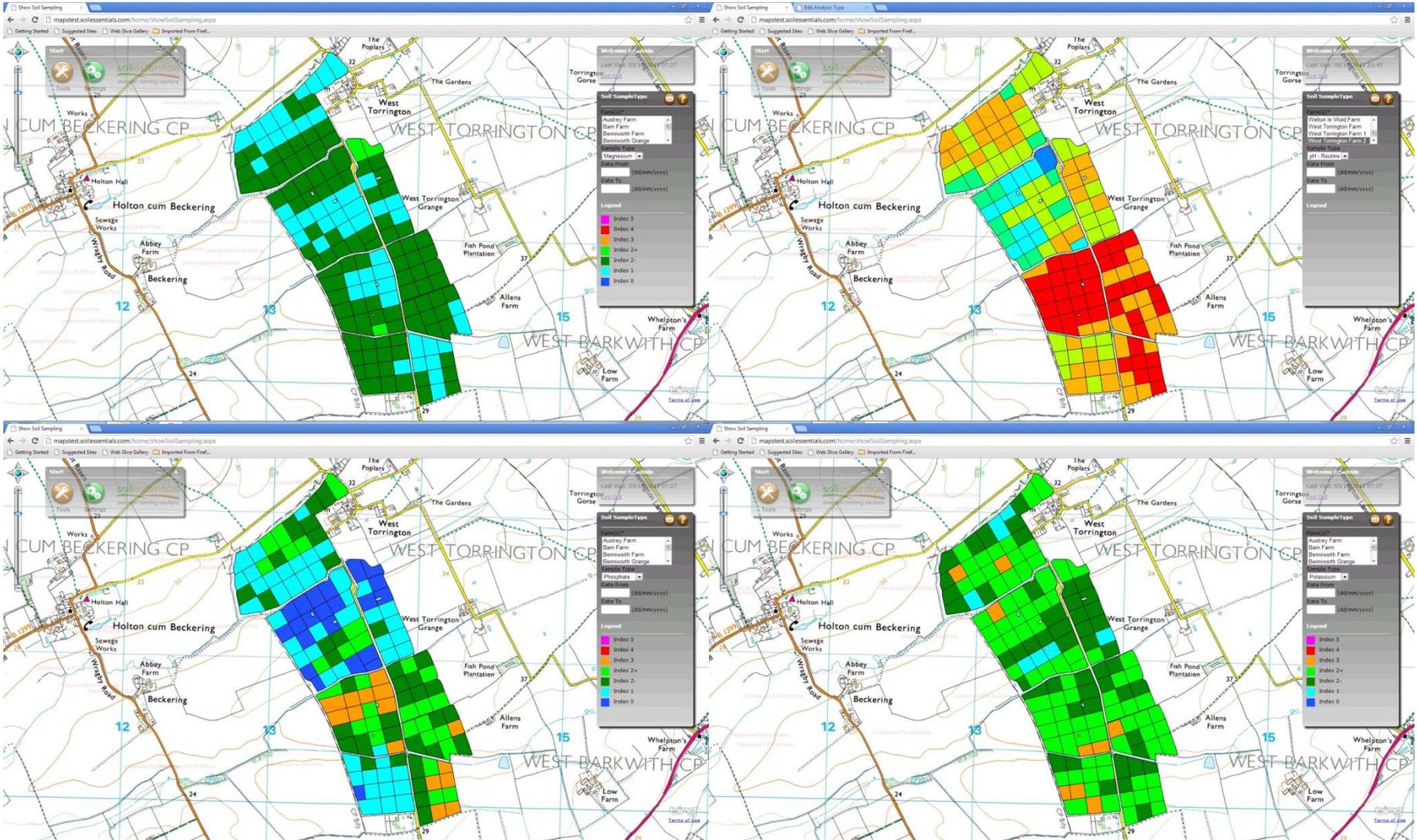


• Core Extraction Points



| pH | LimeReq | Area | Tonnes |
|------|-----------|------|--------------|
| 5.7 | 5.0 | 0.25 | 1.249 |
| 5.8 | 4.0 | 0.50 | 1.992 |
| 5.9 | 3.0 | 1.35 | 4.042 |
| 6.0 | 2.0 | 1.46 | 2.927 |
| 6.1 | 1.0 | 1.84 | 1.843 |
| 6.2 | 0.0 | 1.28 | 0.000 |
| 6.3 | 0.0 | 0.73 | 0.000 |
| 6.4 | 0.0 | 0.59 | 0.000 |
| 6.5 | 0.0 | 0.52 | 0.000 |
| 6.6 | 0.0 | 0.20 | 0.000 |
| 6.7 | 0.0 | 0.28 | 0.000 |
| 6.8 | 0.0 | 0.29 | 0.000 |
| AvpH | No_Sample | Area | Total_Tonnes |
| 6.1 | 37 | 9.28 | 12.053 |

Soil pH, Phosphate, Potassium and Magnesium variability.



Creating a lime application map.

Firefox | New Tab | Create Lime Application Map | New Tab

mapstest.soillessentials.com/home/createLimeApplicationMap.aspx

Start | Tools | Settings | soillessentials | precision farming solutions

Welcome tcsadmin
Last Visit: 10/10/2012 11:22
[Log Out](#)

| Farm | Field | Date | pH Adjustment | Target pH | Application Rate | Lime (Tonnes) |
|------------------------|-------|------------|---------------|-----------|---------------------|---------------|
| West Torrington Farm 2 | WT25 | 01/09/2010 | 0.0 | 6.5 | Magnesium Limestone | 158.856 |

Check this box to send the lime application map(s) to your email address.

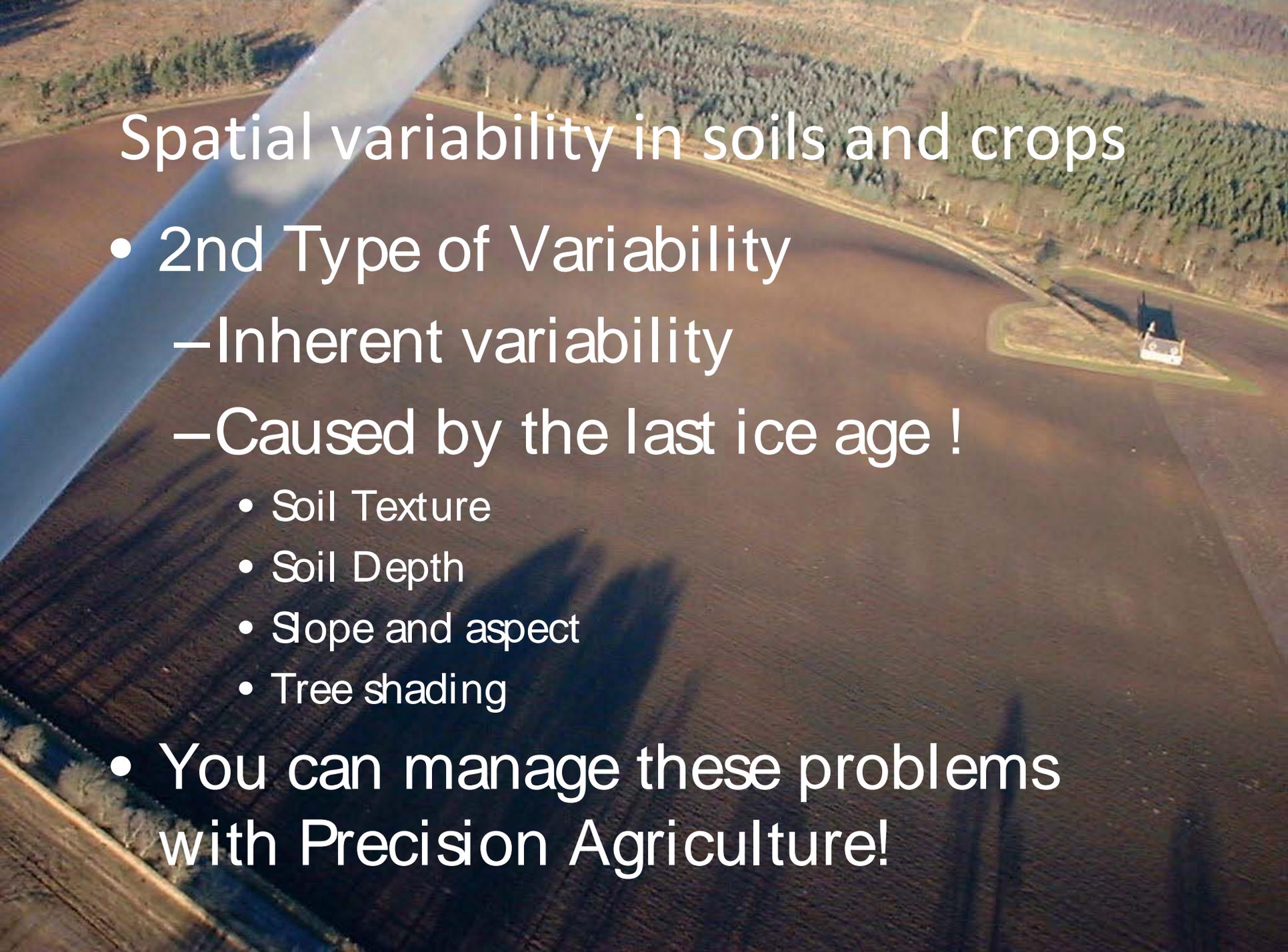
Back

Create Lime Application Map

Beckering | West Torrington Grange | Fish Pond Plantation

11000, 8000, 5000, 7000, 3000, 1000, 4000, 6000, 0, 5000, 6000, 0, 3000, 5000, 0, 7000, 2000, 3000, 4000, 7000, 0, 8000, 1000, 6000, 5000, 4000, 7000, 0, 8000, 4000, 5000, 6000

bing Terms of Use



Spatial variability in soils and crops

- 2nd Type of Variability
 - Inherent variability
 - Caused by the last ice age !
 - Soil Texture
 - Soil Depth
 - Slope and aspect
 - Tree shading
- You can manage these problems with Precision Agriculture!

Spatial variability in soils and crops

Tools to measure inherent soil variability



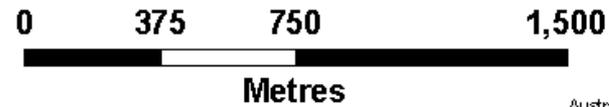
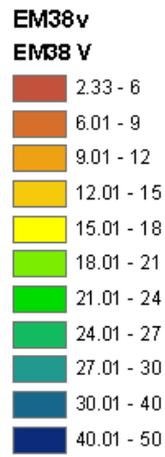
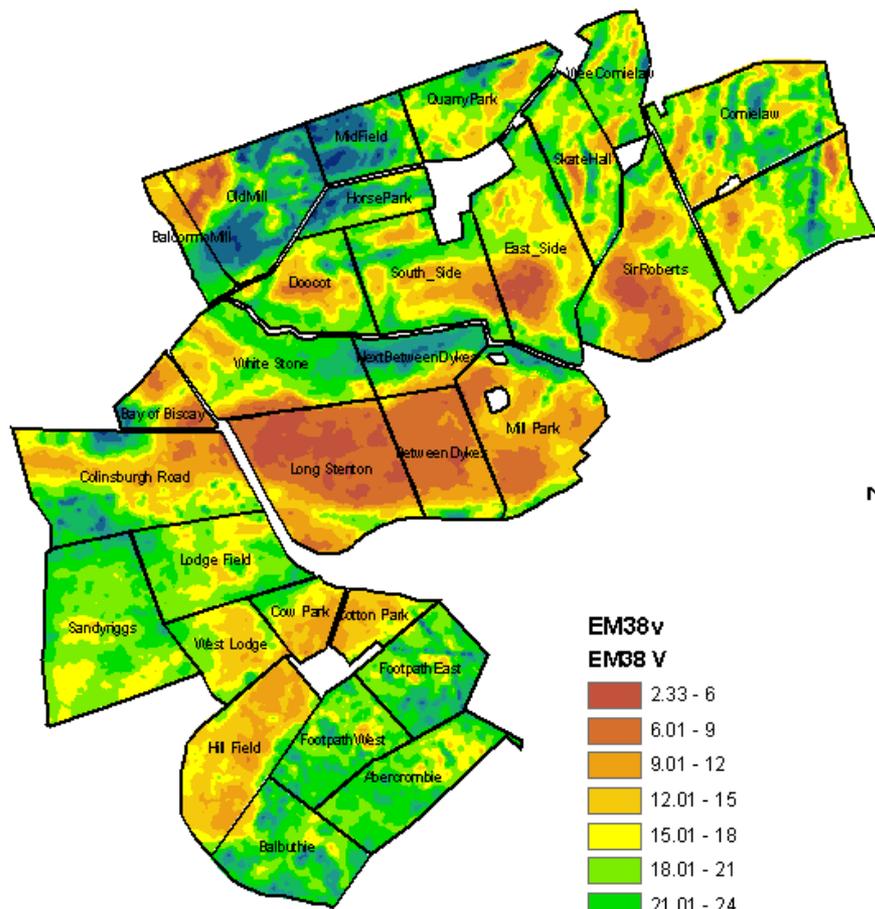
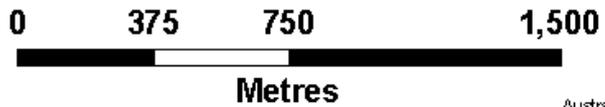
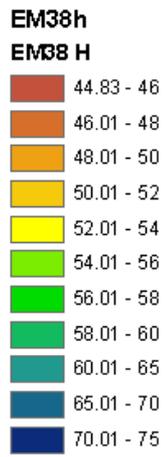
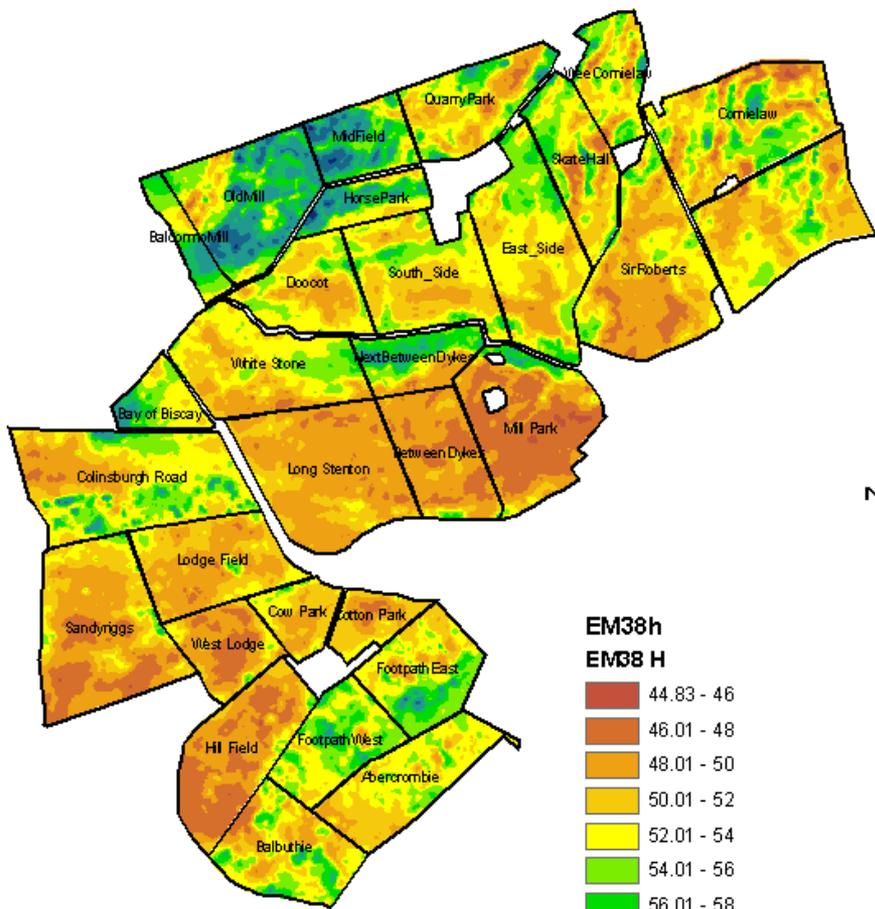
Gamma Radiometer



Veris EC Mapper



Geonics EM 38

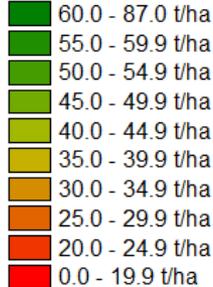


Yield Mapping

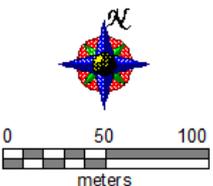


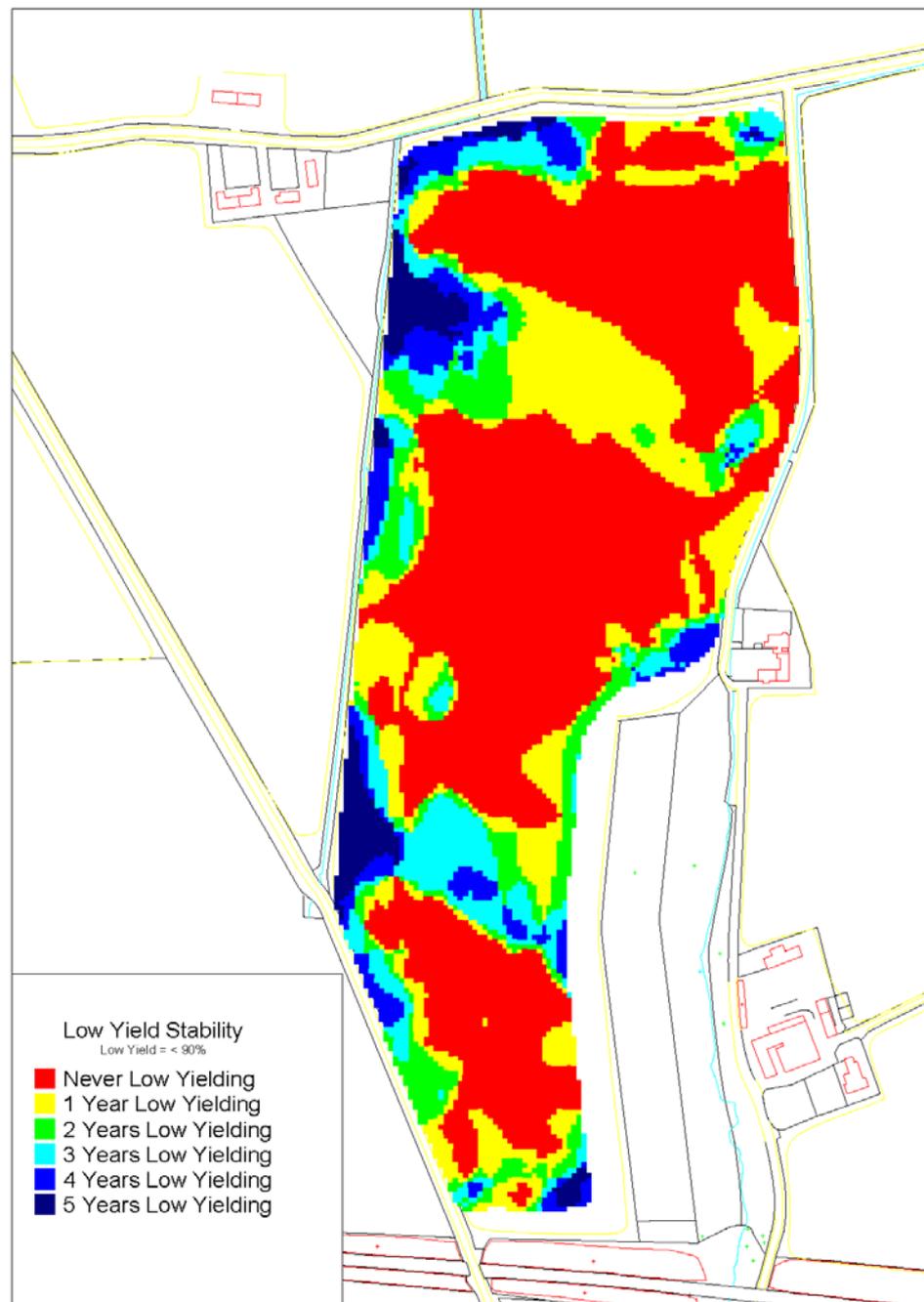
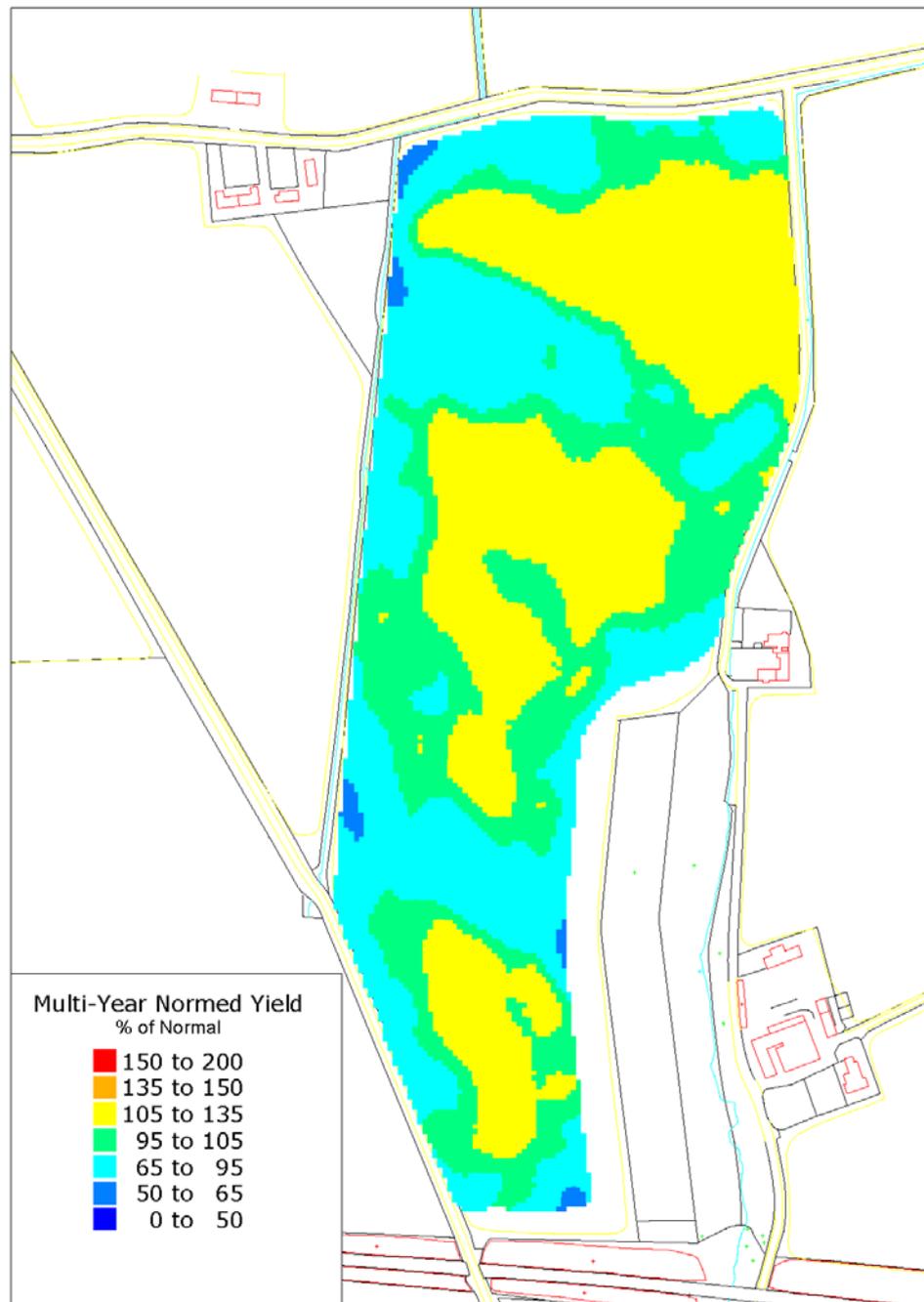
Spittal - 2011 Seed Potatoes: Harvesting

Dry Yield



Client: Rented Potato Land
Farm: Harelaw
Field: Spittal
Crop: 2011 Seed Potatoes
Name: HARVESTING
Type: Harvesting
Area: 7.42 ha
Start Date: 03/10/2011 12:39
End Date: 13/10/2011 12:29
Engine Hours: 39.9 hr
In Operate: 0.0 hr
Harvest: 472.926 t
Avg: 63.74 t/ha





Gross Margin Improvement

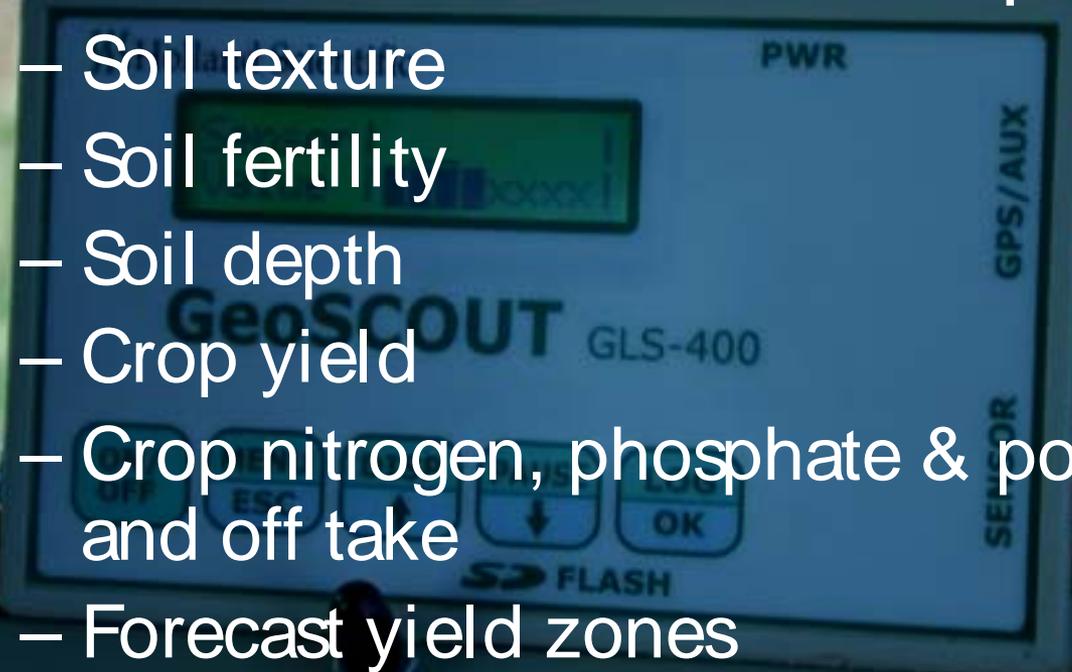
- Soil sampling and VRA Lime.
 - Cost around £15 to £25 / ha
 - Total Saving around £60 / ha
 - GM improvement £35/ha for VRA Lime.
- VRA P and K
 - Only savings where you have high P or K
 - Or if P or K is low therefore yields can be improved.
 - GM improvement £10/ha for VRA P & K.

Gross Margin Improvement

- VRA seeding = £5 per ha
 - Target seed to where it will be the most benefit to crop yield potential.
 - or where slug pressure is high.
- Improvement of low yielding sites = £10 per ha
 - Find the cause of low yielding areas – if you can solve the problem you improve the GM for many years.
 - If you can't improve the yield then cut costs in those areas or don't farm them (environmental schemes?)

Spatial variability in soils and crops

- So we can measure and map:
 - Soil texture
 - Soil fertility
 - Soil depth
 - Crop yield
 - Crop nitrogen, phosphate & potash content and off take
 - Forecast yield zones
- What more do we need! ?



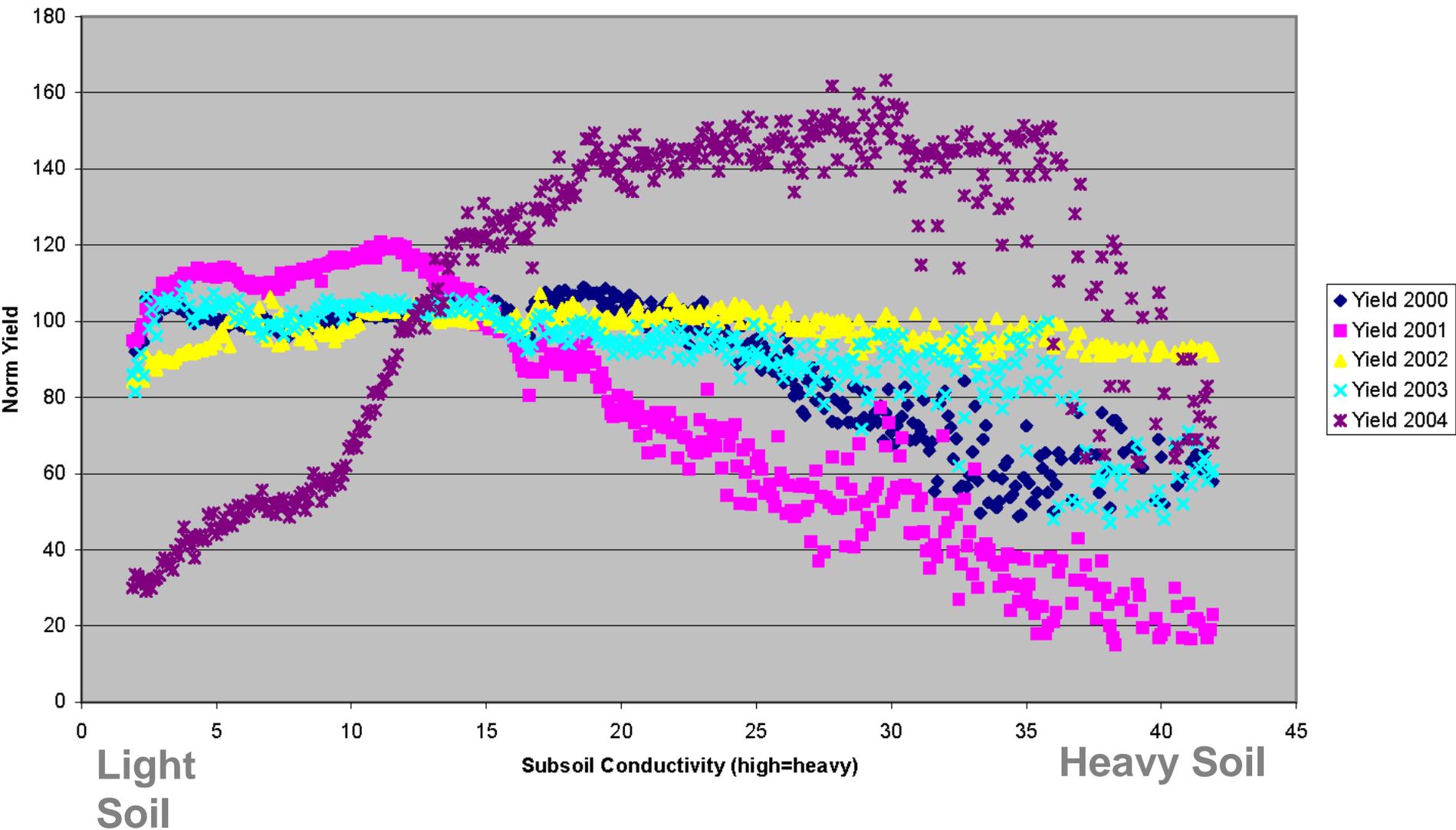
SPOORBREEDTE
2,25M
VERING

We need control of the
WEATHER!

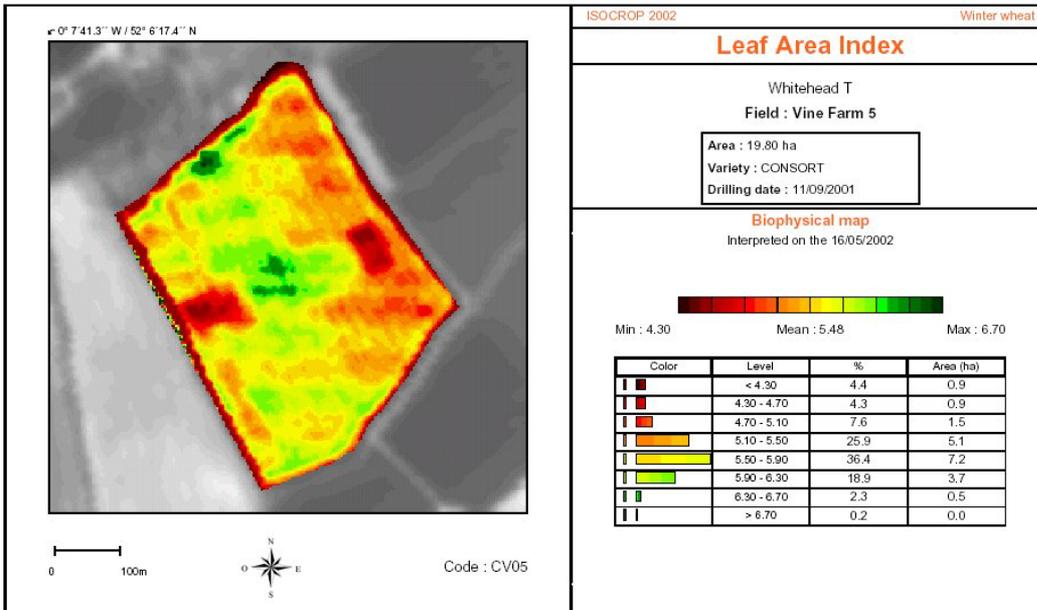




Baglie Straight Subsoil v Yield

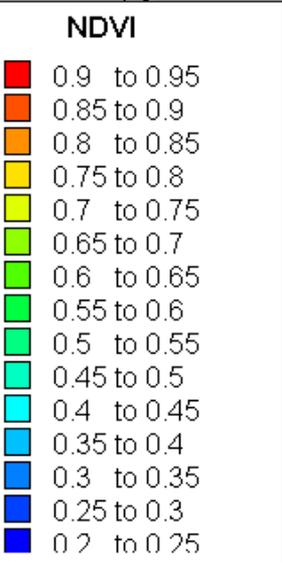


Real Time Crop Sensors.



Extra 40 kg N applied
on areas where NDVI < 0.3

Winter Wheat
NDVI
January 2005



Wet area

Farm: Hilton of Fern
Field: Stackyard
Date: 20 January 2005
Map: Winter Wheat NDVI

soilessentials
precision farming solutions

Winter Wheat
NDVI
Late April 2005

NDVI

- 0.9 to 0.95
- 0.85 to 0.9
- 0.8 to 0.85
- 0.75 to 0.8
- 0.7 to 0.75
- 0.65 to 0.7
- 0.6 to 0.65
- 0.55 to 0.6
- 0.5 to 0.55
- 0.45 to 0.5
- 0.4 to 0.45
- 0.35 to 0.4
- 0.3 to 0.35
- 0.25 to 0.3
- 0.2 to 0.25

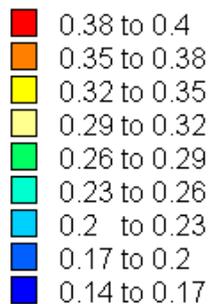
Wet area

Farm: Hilton of Fern
Field: Stackyard
Date: 25 April 2005
Map: Winter Wheat NDVI

soilessentials
precision farming solutions

Winter Wheat
NDVI
Change in crop
From January
to April

**NDVI Change
January to April**



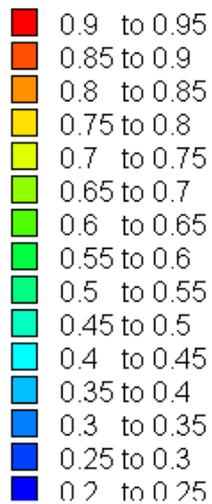
Wet area
No response
To extra N

Big response
To extra N

Farm: Hilton of Fern
Field: Stackyard
Date: 25 April 2005
Map: Winter Wheat
Canopy Size Change

Winter Wheat
NDVI
June 2005

NDVI



Farm: Hilton of Fern
Field: Stackyard
Date: 22 June 2005
Map: Winter Wheat NDVI

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Gross Margin Improvement

VRA Nitrogen = £25 per ha (£37 last year).

- Consistent with HGCA Precision Ag report of £25 per ha per year.
- Crop Scouting – find poor areas
- Easier harvesting- more even crop with less lodging.
- More efficient use of N – increases nitrogen use efficiency.
- Lowers N leaching.



Machine control and monitoring in
Precision Agriculture.

Machine Control – what can it do?

- Steer machines to within 25mm of where they should be.
- Control the rates of seed, fertiliser and agrochemicals
- Automatically switch boom sections on and off.
- Change the rates of products depending on where it is in the field.
- Monitor and report vehicle performance.
- Make yield maps.
- Use real time crop sensors to map and apply nitrogen based on crop N status.
- All at the same time!



Machine Control Systems

- Market is maturing – users want 1 console in the cab to do EVERYTHING
 - Autosteer, rate control, variable rate application, nitrogen sensing, auto section control, yield monitoring, implement steering...
 - The rise in ISOBUS popularity means in some cases all these functions will be integrated into the tractor.
 - Data management is becoming an issue...

Global Navigation Satellite Systems (GNSS)

- GPS - USA
- GLONASS - Russia
- Galileo – Europe (under construction)
- BeiDou – China (under construction)

Key GPS Accuracy Specs

- Static “Absolute” Accuracy
 - “How close am I tomorrow?”
 - Often referred to as STATIC ACCURACY
 - GPS is stationary, data collected over 24 hrs
 - High cost, not always needed in Agriculture.
- Pass-to-Pass Accuracy
 - “How close am I to my last pass?”
 - GPS moving, collected over 15-20 minutes typically
 - In Ag “Pass-to-Pass” or “Swath-to-Swath”
 - Lower cost and can often be adequate.



Autosteer is Changing.....

- Traditionally radio is used to transmit corrections to each tractor.
- But this does not allow 2 way communication.
- So increasingly autosteering tractors are receiving corrections from the internet (with the last hop by mobile phone).
- This allows tractors to become part of:
“The Connected Farm”



GPS SATELLITES

HOW IT WORKS

Correction from Base Station flows through Internet to Server

MAIN ADVANTAGE

Is that most of the Data Transmission is through Internet Connection and is more reliable.

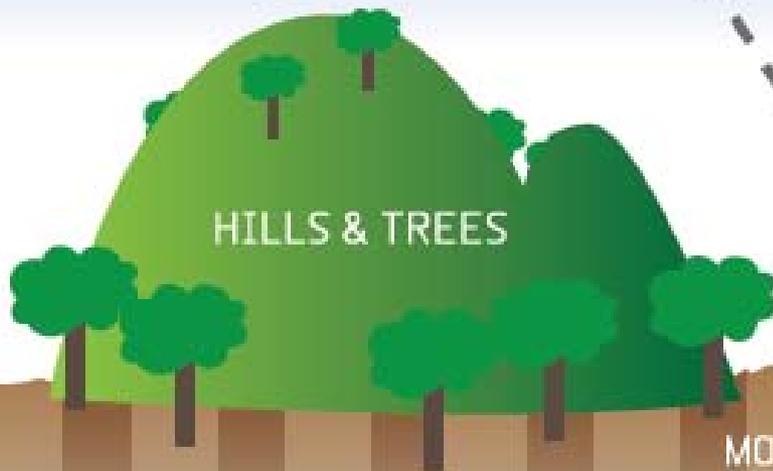
Internet Connection from Phone Mast to Server

Data Connection between Tractor and Phone Mast

HILLS & TREES



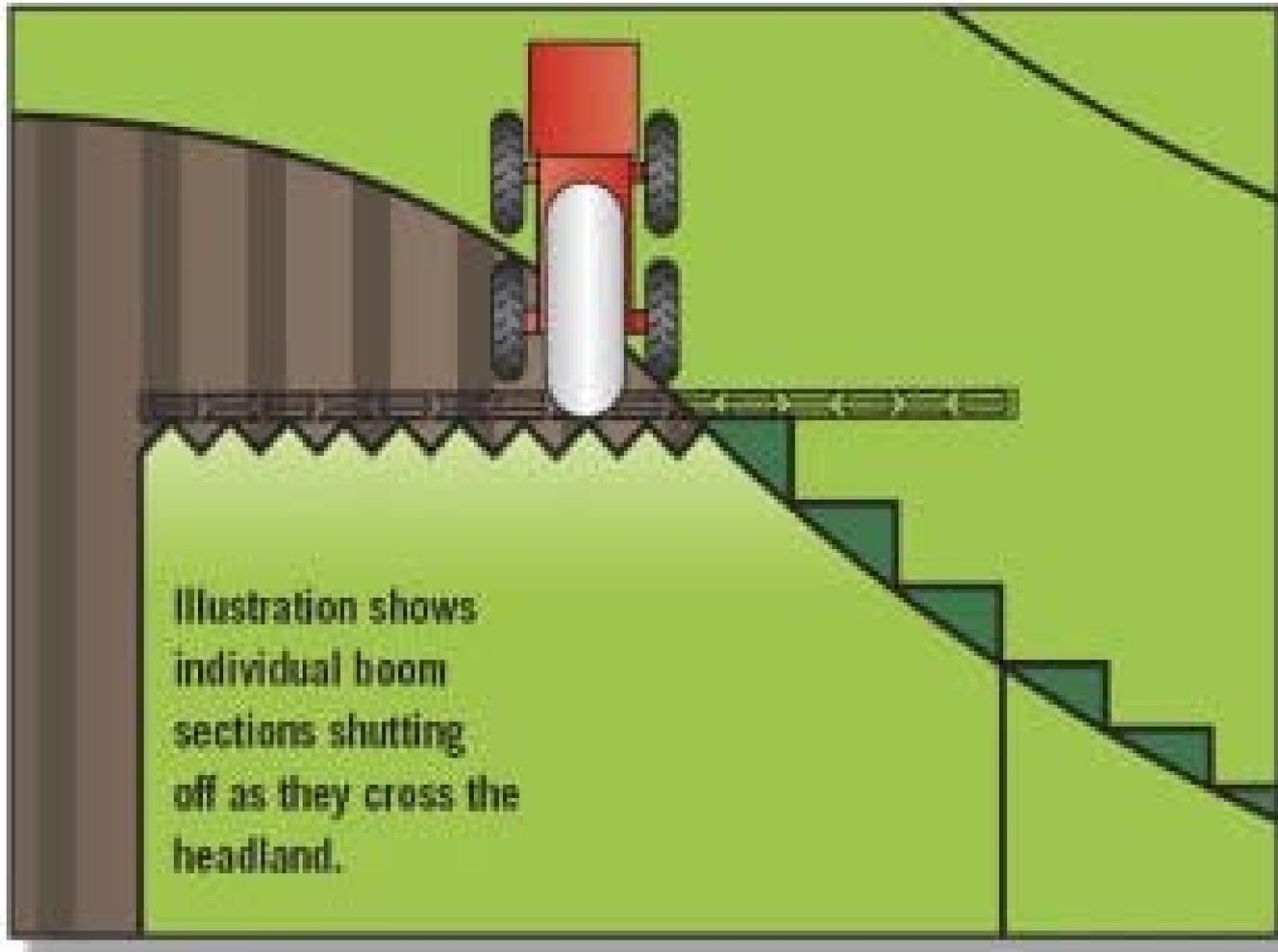
RTK BASE STATION



MOBILE PHONE ANTENNA MAST



Auto Section Control Sprayers, Planters, Drills, Spreaders.



Passive Implement Steer

- **Steers the Tractor offline to keep the implement online.**

Benefits:

- **Control the implement position**
- **Simple to install**
- **Inexpensive**
- **Bed Formers, Drills**



Active Implement Steer

Actively Steer implement with hydraulics.

Benefits:

- Reduce fertilizer
- Precise seed placement
- Steer any implement
- Controlled Traffic
- Inter row spraying.



With the ability to accurately and repeatably place seed, fertiliser and agrochemicals Active Implement Steer will cause a revolution in crop seeding, fertilising and agrochemical application in the next decade.

Gross Margin Improvement

RTK Autosteer - £30 per hectare.

- 5% average overlap in cereals and potatoes
- Less stress on men and machines
- Longer working hours
- More potato beds, fewer cereal tramlines.

- Autoboam section control

- Save on chemicals, seed fertilisers.
- 5% to 30% chemical saving.
- No marking out at potato planting.
- Less crop damage.
- Less stress on men and machines.



Data Management

Data Management

- Data management is one of the biggest problems facing users.
- But now machines are connected to the internet data can be sent from the farm office to the tractor without the operator doing anything.
- Work jobs, VRA maps, yield maps, etc can all be synchronised.
- Tractor performance can be monitored.
- This allows tractors to become part of “The Connected Farm” and solves data transfer problems

Monitor vehicle events live

ConnectedFarm™ Hello, brian@farmworks.com

Magnum 340



Machine Name:
Magnum 340

Machine Type:
Tractor - Large Row Crop

Last Status:
Off

Last Time:
8/9/2012 1:05:14 PM

Last Location:
4502 E CR-56, Fort Collins, CO 80524

Serial Number:
5135560321

Manufacturer:
CaseIH

[Machine Properties](#)
[Calibrate Engine Hours](#)
[Update Location](#)

Previous Locations | [Dashboard](#)

Custom
8/8/2012 15
8/15/2012 15
< Days >
< Weeks >
< Months >
[Get Locations](#)

All Machine States
 Unknown
 Off
 On
 Moving
 OnTheRoad
 Turnaround
 Unloading
 Working

Show icon at last reported location.
 Show lines connecting previous locations.
Showing the 38 most recent locations within the given date range. (Max500)



[Close](#)

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Monitor vehicle performance live

ConnectedFarm™ Hello, brian@farmworks.com

Seaworth 8430 Tractor Help



Machine Name:
Seaworth 8430 Tractor

Machine Type:
Tractor - Large Row Crop

Last Status:
On

Last Time:
8/8/2012 12:08:49 PM

Last Location:
4492 E CR-56, Fort Collins, CO 80524

Serial Number:
5135560315

Manufacturer:
John Deere

[Machine Properties](#)

[Calibrate Engine Hours](#)

[Update Location](#)

Previous Locations **Dashboard**

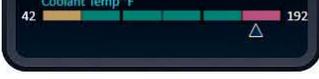




Oil Temp °F: 192



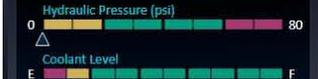
Hydraulic Temp °F: 192



Coolant Temp °F: 192



Oil Pressure (psi): 80



Hydraulic Pressure (psi): 80



Coolant Level: E F



| | | | | | |
|-----------------------------|------------|----------------------|----------------|------------|----------------------|
| Battery Voltage | 14.00 V | 8/8/2012 12:08:49 PM | Boost Pressure | 6.00 psi | 8/8/2012 12:08:38 PM |
| Coolant Temperature | 176.00 F | 8/8/2012 12:08:40 PM | Engine Hours | 3810.40 hr | 8/8/2012 12:08:54 PM |
| Engine Oil Pressure | 196.00 psi | 8/8/2012 12:08:50 PM | Engine Speed | 893.80 rpm | 8/8/2012 12:08:37 PM |
| Fuel Level | 68.80 % | 8/8/2012 12:08:50 PM | Fuel Rate | 0.53 /hr | 8/8/2012 12:08:38 PM |
| Intake Manifold Temperature | 100.40 F | 8/2/2012 4:25:05 PM | | | |

[Close](#)

CSH/R310 | Tractor - Large Row Crop | 40.6634200430453 -104.088201015626

Terms of Use | Privacy | Legal Notices

Monitor vehicle position live

ConnectedFarm™

Hello, brian@farmworks.com

Map Alerts Reports Settings

Logout Help

Map controls: Road, Aerial, Labels

Map labels: NE Frontage Rd, E CR-56, I-25, I-87

Scale: 500 Feet

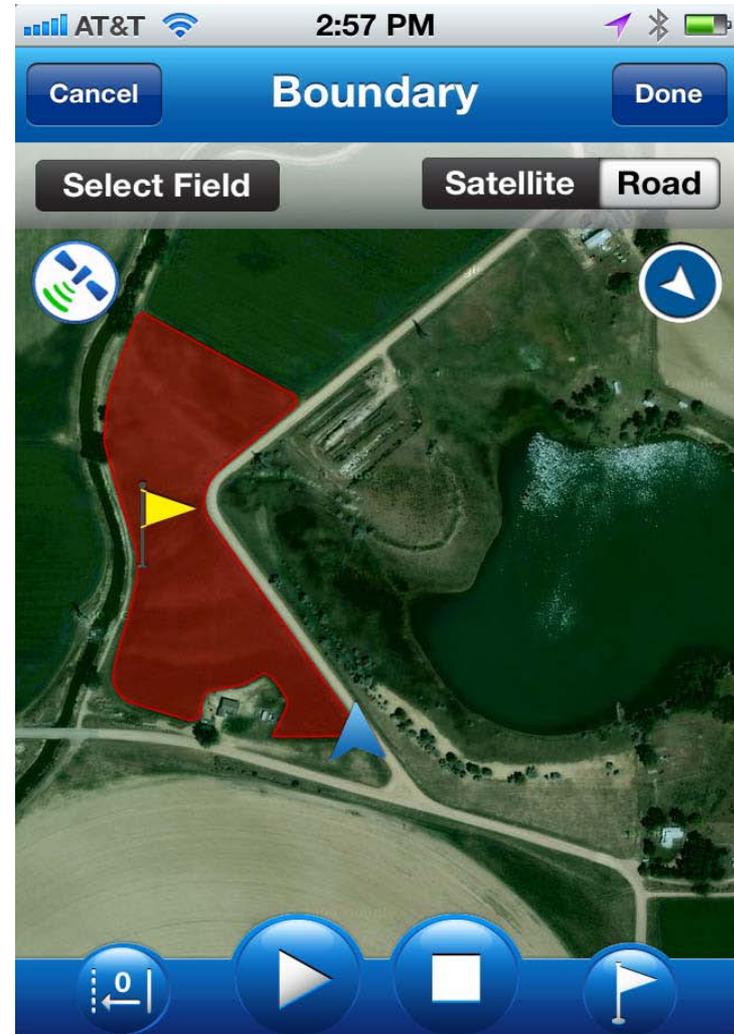
Copyright: © 2012 Microsoft Corporation © 2010 NAVTEQ © AND Image courtesy of USGS

- Fleet**
- Generic
 - Sprayer**
 - Spider
 - Tractor**
 - Tractor - Large Row Crop**
 - Seaworth 8430 Tractor
 - CSU 8310
 - Magnum 340
 - New Holland T8050
 - CSU 7820

New Machine

| Name | Machine Type | Position |
|-----------------------|--------------------------|-------------------------------------|
| Spider | Sprayer | 40.6538696289063, -104.992630004883 |
| Seaworth 8430 Tractor | Tractor - Large Row Crop | 40.6537017822266, -104.993103027344 |
| CSU 8310 | Tractor - Large Row Crop | 40.6524200439453, -104.998291015625 |
| Magnum 340 | Tractor - Large Row Crop | 40.65380859375, -104.992919921875 |
| New Holland T8050 | Tractor - Large Row Crop | 40.6535186767578, -104.997695927853 |

And now iPhone and android apps..



Conclusion 1

- The key to making P. A. work is choosing which of the many different tools and techniques will give the best return.
- Use soil sampling and VRA to fix management induced variability.
- Then manage the inherent soil variability with soil texture mapping.
- Manage year to year weather variability with real time crop sensors.

Conclusion 2

- Autosteer lowers high machinery costs through overlap reduction and more efficient working.
- Autosection control, rate control and variable rate application lowers crop growing costs and improves crop quality.
- To get the full benefit of these systems you need automated data management.
- Monitoring, mapping and recording machinery operating efficiency through telematics can identify performance and operator improvements

Questions?

